



ATTRACTING BUSINESS TO WISCONSIN

Growing Wisconsin's Economy

A Job Creation Report

Forward Wisconsin Successful Business Attraction Projects

1987 – 2004

Governor Jim Doyle, Chairman
Pepi Randolph, President

forwardwi.com
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FORWARD WISCONSIN'S MISSION

Forward Wisconsin, Inc., (forwardwi.com), created in 1984, is a unique public-private state marketing organization. Its job is marketing Wisconsin's business advantages outside the state to educate decision-makers on the positive benefits of living, working, playing, and doing business in Wisconsin. Forward Wisconsin has an annual budget of approximately \$1 million. Private sector contributors provide more than half of that funding, with the balance coming from the State of Wisconsin through a contract with the Department of Commerce.

PARTNERSHIP IS THE KEY TO SUCCESS

Partnership is the key ingredient to Forward Wisconsin's success in encouraging businesses to expand in or relocate to the state. Working together with the Wisconsin Department of Commerce, economic development professionals, state government, educational institutions and our many private sector partners, Forward Wisconsin has provided significant assistance to 280 businesses that brought additional investment and jobs to the Badger State since 1987. The report provides additional statistics and background on these successful job-creating projects.

Thank you to all of our partners that have made our success possible and continue to make our success possible.

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SUCCESSFUL PROJECTS LOCATION MAP

Number of Projects by County Location

SECTION 1 – CUMULATIVE STATISTICS

FY 1987 – FY 2004 Overall Successful Project Results

Number of Successful Projects	280 Projects
Estimated Number of Full-Time Jobs Created	15,744
Number of business expansion projects	211 Expansions
Number of business relocation projects	55 Relocations
Number of business start-up projects	14 Start-Ups
Expansion project percentage	75.4% Expansions
Relocation project percentage	19.6% Relocations
Start-Up project percentage	5.0% Start-Ups
Number of different WI counties with projects	47 Counties
Percentage of projects located in counties (Counties not listed are in the less than 2% group)	Polk 11.0% St. Croix 11.0% Kenosha 8.2% Dane 7.5% Milwaukee 7.5% Pierce 4.6% Walworth 4.6% Waukesha 4.3% Eau Claire 3.9% Racine 3.6% Rock 2.5% Barron 2.1% Dunn 2.1%

SECTION 1 – CUMULATIVE STATISTICS

FY 1987 – FY 2004 Successful Project Sources

Number of different source states/countries	26 States; 4 Countries	
Percentage of projects by source state (States not listed are in the less than 2% group)	Minnesota	37.9%
	Illinois	27.1%
	Wisconsin	9.3%
	California	5.7%
	Michigan	3.2%
Number of projects by source location	Minnesota	106
	Illinois	76
	Wisconsin	26
	California	16
	Michigan	9
	International	5
	Iowa	5
	Florida	4
	Ohio	4
	Massachusetts	3
	Missouri	3
	Texas	4
	Indiana	2
	Nebraska	2
	New York	2
	Pennsylvania	2

Colorado, Connecticut, Kansas, Kentucky, Maine, Maryland, New Jersey, New Mexico, North Carolina, Virginia and Washington all have one (1) project.

SECTION 2 – PROJECT NAMES

FY 1987 – FY 2004 Success Project Firm Names by County

ASHLAND COUNTY (2)

Duro Metal Products/JAF Metals
Evergreen Veneer Products

BARRON COUNTY (6)

Bell Lumber & Pole Company
Blue Hills Technology
C.R. Processors
International Safety Devices Service Center
Roma Tool, Inc.
Tamarack International, Inc.

BROWN COUNTY (4)

Forest Technology
GenCorp Polymer Products
Harper Corporation of America
United Parcel Service

BUFFALO COUNTY (2)

Applied Robotics
Paul Bunyan Forest Products

BURNETT COUNTY (1)

STI Plastics

CHIPPEWA COUNTY (5)

Gold 'n' Plump
Paul Bunyan Lumber
IKE International Corporation
Union Semiconductor Technology Corp.
W.S. Darley & Company

CLARK COUNTY (1)

Kesler Manufacturing

COLUMBIA COUNTY (3)

Diamond Star Wood Shavings
Kathy/John Corporation
Midwest Cremation Service

CRAWFORD COUNTY (1)

Cabela's

DANE COUNTY (21)

Agrigenetics
Burton Rubber Processing
Cartonplast LLC
Chartwell Midwest Wisconsin
Clarion Pharmaceuticals, Inc.
EraGen Biosciences
Exton Technology Group
Liberty Check Printers
Maintenance Warehouse/America
Corporation

Marschall Dairy
Metra Electronics Corporation
Milk Specialties
Nema Pharm, Inc.
Nicolet Vascular
Pan-O-Gold
Placon Corporation
Shooting Star Media
Silliker Laboratories
Simtec Silicone Parts
Sunny Industries
Wisconsin Shoring & Supply

DODGE COUNTY (2)

Multispec Waterborne Coatings, Inc.
Van Baren Dutch-American Foods, Inc.

DOUGLAS COUNTY (3)

Advanced Data Communications
Braxton Industries (Env.Technologies)
Koski Logging, Inc.

DUNN COUNTY (6)

AFG Industries
Andersen Corporation (2)
Ford Motor Company
Protective Coatings Technology Inc.
Rolar, Inc.

EAU CLAIRE COUNTY (11)

Allen-Bradley Company
The Coast Distribution System
Eby-Brown
Intek Plastics
Nestle USA – Nutritional Division
Nortech Systems, Inc.
Peterbilt of Eau Claire
Pro Claim

Pro Poly of America
Ronco Engineering Sales Inc.
Uniprise – UnitedHealth Group

FLORENCE COUNTY (2)

Flexo-Accessories Company
Pride Manufacturing

FOND DU LAC COUNTY (1)

Advanced Data-Comm

GRANT COUNTY (2)

Fend-All Company
Financial Independence Network Limited

GREEN COUNTY (1)

International Distributing

IRON COUNTY (1)

Abendroth Corullo Stephenson, Inc.

JACKSON COUNTY (1)

Leeson Electric Corporation

JEFFERSON COUNTY (3)

Geiger-Brickel
Metal Container Corporation
Wysong Corporation

JUNEAU COUNTY (1)

Rennerberg Hardwoods

KENOSHA COUNTY (23)

Accent Store Fixtures
Albany-Chicago
Amber Milling
American Tool Companies, Inc.
Asyst Technologies LLC
CenterPort, Inc.
Cherry Electrical Products
Chicago Lock Company
DVC Industries, Inc.
Goelitz Confectionery Company
Health Products Management
Interstate Glass & Metal, Inc.
Label Makers, Inc.
Lawter International, Inc.
Mann-Bilt Homes
Northlake Engineering, Inc.
Olds Products Company
Priority Tool & Manufacturing
Rehrig Pacific Company
Rust-Oleum Corporation
Sunstrand Corporation
Westvaco
Xten Industries LLC

LA CROSSE COUNTY (4)

Advanced Fiber Products
Continental Carbonic Products
INOV8
Rockland Flooring Company

MARATHON COUNTY (3)

Cedar Craft
FALCO LLC
MARPAK Products

MILWAUKEE COUNTY (21)

Abbott Plastics & Supply Company
American General Corporation
American Society of Quality Control
Cessna Aircraft Company
Dynamic Energy Products, Inc.
Elgin Molded Plastics Inc.
Field Container Company
Four Seas, Seven Winds
Great Lakes Pet Supply Inc.
Hinkle Manufacturing
Midwest Auto Clubs LLC
National Railway Equipment Company
Power Brake and Equipment Company
Proficient Data Milwaukee
Raychem
Rockwell International
Stark Precision Casting Corporation
Surf 'n Turf
Techno-Graphics & Translations, Inc.
Tracer
Wisconsin Corrugated

OCONTO COUNTY (3)

Cera-Mite Corporation
LaserTek Industries
Nicolet Forest Bottling Company

ONEIDA COUNTY (3)

Lake Shore, Inc.
Triumph Twist Drill Company
U.S. Stick Corporation

OUTAGAMIE COUNTY (3)

Air Wisconsin Services, Inc.
Forster Enterprises, Inc.
Hamilton Mechanical Systems

PIERCE COUNTY (13)

The Bergquist Company
Best Maid Cookie
Concast
Designer Doors Inc.
Federal Foam Technologies
Foley United Industrial Products
Hager City Express
Islander Houseboats
John Coiner Pottery
Kasco Marine, Inc.
National Nut
O'Keefe Inc.
QMR Plastics

POLK COUNTY (31)

Authentic Woodwork
Bealka Casting, Inc.
Bending Branches, Inc.
Beuthling Manufacturing Company
Bishop Fixture & Millwork Inc.
Borg Precision Machine
CAD-Wood Systems
Count Quality Inc.
CORE Products International
Graphics Display Systems, Inc.
Great Lakes Pacific Transportation
Hallmark Window Company
Halper Corrugated Box Company
Joyner Electoplasting
Kennedy Boats
Lunde Engineering, Inc.
Minnesota Precision Plastics Corporation
Muni Mumm/Lights of the Forest
Nickelson Plastics Inc.
Nobles Industries, Inc.
Plastech Corporation (2)
Principle Fixture & Millwork, Inc.
Production Machine Parts
Progressive Tool & Design

Ratech Machine Inc & Powersport
Aviation
Strauss Knitting Mills, Inc.
U.S. Spring Specialties
Viking Acoustical Corporation
W&S Trucking Company
Wisconsin Automated Assemblers, Inc.

PORTAGE COUNTY (1)

Donaldson Company

PRICE COUNTY (1)

John A. Biewer

RACINE COUNTY (10)

American Champion Aircraft Corp.
American Roller Company
Digital Resources Inc.
Eco-Tech
General Magna Plate
McLane Food Service
P.A. Bergner & Company
Publications, Inc.
Spelna, Inc. (Poclain Hydraulics SA)
Wisconsin Shoring & Supply

ROCK COUNTY (7)

Bio-Systems Corporation
Cotta Transmission Company, LLC
Easy Hang
Lear Seating Corporation
Save-A-Lot
Scot Forge Company
Weekes Forest Products-Badger Division

RUSK COUNTY (1)

Allen Bradley

ST. CROIX COUNTY (31)

Advanced Manufacturing Technologies
Allied Steel Corporation
Apostle Fixtures
B & H Machine Company
CariTech Incorporated
CRI Recycling Service, Inc.
Donaldson Company
Douglas Hanson Company
Fairest Foods, Inc.
Federal Foam Technologies
Flexoprint
General Motors
Glen-Kona, Inc.
Grammar
Great Lakes Forge
Hudson Bakery
Industrial Roofing & Sheet Metal Inc.
K-Sun Corporation
Long-Term Care Group, Inc.
Mathias Die Company
Miscellaneous Metal Fabricators
Norflex, Inc.
Passe Engineering, Inc.
Poly-Cam Inc.
Star Pattern Works, Inc.
Stillwater Metals Inc./CD Systems
Thompson Casket Company, Inc.
Top Drawers
ViXX Converting
Wiseway Motor Freight Inc.
Woolford Engineering

SAUK COUNTY (5)

Addison Machine Engineering
Coil & Transformer Engineering
Lands' End Inc.
Toro Company
Zinga Industries

SHEBOYGAN COUNTY (1)

Capaul Corporation

TREMPEALEAU COUNTY (2)

Ashley Furniture Industries
West Wood, Inc.

VERNON COUNTY (1)

Mike's Cut Stock

WAUPACA COUNTY (1)

Dana Brake Parts, Inc.

WALWORTH COUNTY (13)

Advanced Packaging Corporation
Albert Trostle Packing Ltd.
ARTE, Inc.
Chemtool
Diemode Tool, Inc.
Forgings & Stampings
Hawthorn Melody
Hygeneering
Lange Custom Woodworking, Inc.
Professional Power Products, Inc.
Quality Panels
R & L Spring Company
Technical Building Components

WASHINGTON COUNTY (4)

C-Tech Systems
Geib Enterprises
Schmidt Laboratories
Vanguard Composites

WAUKESHA COUNTY (12)

Bevco Precision Manufacturing
Central Ink Corporation
Charles Equipment Company
Dairy Touch Flavors
EMP, Inc.
Griffiths Corp.
K-Tech, Inc.
Metech, Incorporated
Pentagon (Karman Huf Tool)
Pyrotek, Inc.
Select Creations, Inc.
Sparkling Spring Water Co.

WINNEBAGO COUNTY (5)

Armstrong-Blum Mfg. Co.
Color Converting Industries
F.N. Sheppard & Company
Guardian Products, Inc.
Kimberly-Clark Corporation

WOOD COUNTY (1)

U.C. Coatings Corporation

SECTION 3 – PROJECT DESCRIPTIONS

FY 1987 – FY 2004 Success Project Descriptions by County

ASHLAND COUNTY

Duro Metal Products/JAF Metals

This Chicago, Illinois hand tool manufacturer and distributor expanded to Ashland initially creating 35 jobs. The business expects to employ 50 people within three years. *Forward Wisconsin's 1990-91 Annual Report.*

Evergreen Veneer Products, Inc.

Evergreen Veneer Products is a start-up company which manufactures paper thin veneer that can be bonded to molded particle board shapes or even metal forms in rolls 60 inches wide and 2000 feet long. The company owners have a long history in brokering lumber raw material and veneer manufacturing in Malaysia. The owners acquired the 195,000 square foot former Fort James paper plant in Ashland, will initially invest \$2.7 million in the project and expect to employ 115 people by the end of the first three years of operation. The Wisconsin Department of Commerce provided \$400,000 in financial assistance to this project in addition to city, county and Northern States Power Company financing. *Forward Wisconsin's 1998-99 Annual Report.*

BARRON COUNTY

Bell Lumber & Pole Company

This New Brighton, Minnesota company expanded their manufacturing process to Barron, Wisconsin where they contracted for about 11,000 square-feet of building facilities for a peeling and kiln operation for telephone and electrical poles to initially employ 10 people. Expansion plans call for a wood treatment plant that would employ an additional 12 people. *Forward Wisconsin's 1999-00 Annual Report.*

Blue Hills Technology

A 1993 contact to both Forward Wisconsin and the Department of Development resulted in this Minnesota company's decision to lease 15,000 square feet in a former cheese plant in Cumberland. Six employees recycle plastic waste into pellets for reuse in plastic extrusion processes. *Forward Wisconsin's 1994-95 Annual Report.*

C.R. Processors

This start-up business from Newport, Minnesota, contacted Forward Wisconsin about a FDA-approved building for production of a high protein beef product. The company agreed to lease the 16,000 square foot former Stella Cheese Factory in Cumberland with 10 employees. *Forward Wisconsin's 1992-93 Annual Report.*

International Safety Devices Service Center

Premier Industries, a Minneapolis, Minnesota, company is a precision and contract machining job shop that has expanded into a leased facility near Turtle Lake. The business manufactures emergency escape breathing devices, which was a business acquired from a California firm. Production will begin in the first quarter of 1998 in their 2,000 square foot space. Initial employment will be three employees. Premier Industries, which has named its Wisconsin facility International Safety Devices Service Center, was contacted as part of Forward Wisconsin's 1997 Minnesota prospecting trip. *Forward Wisconsin's 1997-98 Annual Report.*

Roma Tool, Inc.

This Elk River, Minnesota plastic injection molding company located in a 10,000 square foot building it is leasing from Impact Seven in Almena. A 20,000 square foot addition has been added to house the company's 60 employees. *Forward Wisconsin's 1993-94 Annual Report.*

Tamarack International, Inc.

A group of Twin Cities-area investors purchased the assets of a financially troubled Wisconsin company to create Tamarack International, Inc. The new company retained 51 jobs at its 60,000 square foot Chetek facility and has added 130 jobs there. The company has also established an additional plant in Ashland with 90 employees. The company, which manufactures soft goods for the medical, sports medicine and industrial safety markets, received financial and business assistance from the Department of Development. Forward also had significant involvement in closing the deal. *Forward Wisconsin's 1993-94 Annual Report.*

BROWN COUNTY

Forest Technology

This timber harvesting equipment manufacturer, based in Menomonee, Michigan, moved its entire operation to Green Bay. The business initially employed 7 people. *Forward Wisconsin's 1991-92 Annual Report.*

GenCorp Polymer Products

GenCorp Polymer Products, an Akron, Ohio-based plastics company, has expanded to Howard. The new facility will produce latex polymers and initially create 60 jobs with expansion to 125 jobs within three years. *Forward Wisconsin's 1990-91 Annual Report.*

Harper Corporation of America

This Charlotte, North Carolina-headquartered high technology manufacturing company has located a 25,000 square foot facility in the DePere Business Park. The company laser engraves anilox rolls used in flexographic printing. The company expects to create 25-50 high-skilled jobs during the first year. Forward Wisconsin worked with The PACE Group, a Tupelo, Mississippi site-consulting firm, to coordinate the process. Others involved in the total team effort included the Department of Development, local economic development leaders, Advance, the DePere Business Association, the DePere Main Street Program, and St. Norbert College. *Forward Wisconsin's 1995-96 Annual Report.*

United Parcel Service

A 20,000 square foot distribution center was constructed in Green Bay's I-43 Business Center by this Downer Grove, Illinois, company that employs 35. The company responded to a Forward Wisconsin ad in *Site Selection* magazine. *Forward Wisconsin's 1994-95 Annual Report.*

BUFFALO COUNTY

Applied Robotics

The City of Mondovi and local lenders assembled a financial package that enabled this Cottage Grove, Minnesota, company to renovate an existing Mondovi building for production of obstruction detection systems, vehicle alarm systems and other technology-oriented products. The company, which has 4 employees, contacted Forward Wisconsin for assistance after being unable to generate adequate financing in Minnesota. *Forward Wisconsin's 1993-94 Annual Report.*

Paul Bunyan Forest Products

This Wanamingo, Minnesota wood products company has expanded to Mondovi initially creating 12 jobs. The business plans on adding another 8 workers over the next three years. *Forward Wisconsin's 1990-91 Annual Report.*

BURNETT COUNTY

STI Plastics

The STI Plastics project is an expansion through both an acquisition and merger. This custom injection molding company merged with CR Manufacturing in Grantsburg and acquired the assets of Calico Industries from San Clemente, California and established their expanded production facility in Grantsburg with ten employees in a 10,000-square-foot building. STI Plastics was first contacted during Forward Wisconsin's 1995 Twin Cities prospecting trip. *Forward Wisconsin's 1997-98 Annual Report.*

CHIPPEWA COUNTY

Gold 'n' Plump

Gold 'n' Plump, a St. Cloud, Minnesota-based poultry processing business, is expanding to Chippewa Falls. The company will employ 75 people in a 7,500-square-foot facility. Gold 'N' Plump will initially invest \$500,000 in the plant that will cut, debone and marinate poultry. *Forward Wisconsin's 1998-99 Annual Report.*

Paul Bunyan Lumber

A 1989 trade show in Anaheim, California generated the lead that resulted in this Wanamingo, Minnesota, company purchasing a vacant 54,000 square foot building in Stanley. The company's 12 employees produce wood lathes and component parts for the cabinet industry. *Forward Wisconsin's 1992-93 Annual Report.*

IKE International Corporation

IKE International Corporation, a subsidiary of Japan's Ikeuchi Trading Company, contacted Forward Wisconsin regarding its search for an existing building in which to produce hardwood veneer for shipment to Japan. Information was obtained on the availability of vacant buildings in west central Wisconsin and the company ultimately chose the vacant Cardinal plant in Stanley. The business initially employed 118 and anticipates employment of 250 when it reaches peak production. *Forward Wisconsin's 1987-88 Annual Report.*

Union Semiconductor Technology Corporation

Forward Wisconsin met with United Semiconductor Technology Corporation (USTC) at the request of Silicon Graphics Incorporated (SGI) while the company was on a site visit to the SGI facilities. USTC later acquired part of the SGI operation. USTC, headquartered in Plymouth, Minnesota, now is located in a 136,000-square-foot facility in Chippewa Falls the employs 80 people. *Forward Wisconsin's 1998-99 Annual Report.*

W.S. Darley & Company

This Illinois manufacturer of fire apparatus has expanded to Chippewa Falls. Start-up employment will be 10 people with plans to add another 60 jobs within the first three year of operation. *Forward Wisconsin's 1990-91 Annual Report.*

CLARK COUNTY

Kesler Manufacturing

Dick, Dave and Jim Kesler have decided to bring their business to the Loyal area where they grew up. The brothers have started Kesler Manufacturing to build specialty utility trailers of the kind they have been selling from their Michigan, Minnesota and Wisconsin business locations. The Clark County Economic Development Corporation originated this project which employs 10 in a 12,000 square foot in the Loyal Industrial Park. *Forward Wisconsin's 1994-95 Annual Report.*

COLUMBIA COUNTY

Diamond Star Wood Shavings

Dissatisfaction with available sawdust and straw bedding for Arabian horses led the to the establishment this new company on a 10-acre site near Poynette. The company's 10 employees produce more than 20,000 35-pound bags of dried and sterilized Aspen shaving each month. *Forward Wisconsin's 1992-93 Annual Report.*

Kathy/John Corporation

Forward Wisconsin worked with this start-up, small business that invested \$ 700,000 into its operation in Poynette. Initial employment will be nine with plans to boost its job count to 20 within three years. *Forward Wisconsin's 1989-90 Annual Report.*

Midwest Cremation Service

This West Chicago, Illinois crematorium business has expanded to Poynette and will employ 8. *Forward Wisconsin's 1990-91 Annual Report.*

CRAWFORD COUNTY

Cabela's

This large, mail-order sporting goods company headquartered in Sidney, Nebraska, has expanded to Prairie du Chien. Cabela's decision to expand in the state followed several months of intense competition between Nebraska, Iowa and Wisconsin for the project. For the first phase, the business will build a 300,000 square foot distribution center and warehouse employing 224 full-time employees by July 1, 1998. *Forward Wisconsin's 1995-96 Annual Report.*

DANE COUNTY

Agrigenetics

Agrigenetics, a California biotechnology company, has located in Madison creating 18 new jobs. Forward Wisconsin contacted the business through a direct mail campaign targeting high-growth California companies. *Forward Wisconsin's 1989-90 Annual Report.*

Burton Rubber Processing

A referral from the Metropolitan Milwaukee Association of Commerce led to Forward Wisconsin's involvement with this Burton, Ohio, company that is constructing a 125,000 square foot plant in DeForest that produces rubber from a mixture of natural and synthetic compounds. The company has invested about \$15 million in the project and employs 120. *Forward Wisconsin's 1994-95 Annual Report.*

Cartonplast LLC

Cartonplast LLC, an American division of the Italian-American plastics conglomerate, Cartonplast GmbH, in partnership with a Waunakee businessman, has broke ground to construct an 88,000-square-foot plant on a 10-acre site in the DeForest Business Park. The plant will manufacture corrugated plastic sheeting for use as a substitute for cardboard and expects to initially employ 12 with a total of 40 people employed within the first three years of operation. *Forward Wisconsin's 2001-02 Annual Report.*

Chartwell Midwest Wisconsin

A Chicago architectural firm responded to a Forward Wisconsin ad in Plants, Sites & Parks magazine on behalf of this Boston-based company that specializes in home healthcare services. The company, which is operating out of a 12,000 square foot building in the Middleton Business Park, employs 50 pharmacists, nurses, therapists, and administrative staff. *Forward Wisconsin's 1994-95 Annual Report.*

Clarion Pharmaceuticals, Inc.

A Madison law firm requested Forward Wisconsin's assistance in early 1993 to help convince this start-up Baltimore, Maryland company to establish its headquarters in Madison where it already had developed a relationship with University of Wisconsin researchers. The company exceeded its initial goal by raising \$2.7 million in a private placement and is now constructing two, 600-square-foot chemistry labs, a cell biology lab and a biochemistry lab in a leased facility at the University Research Park which will house a staff of 20. *Forward Wisconsin's 1993-94 Annual Report.*

EraGen Biosciences

In November 2001, EraGen Biosciences announced the expansion of its discovery research facilities and the consolidation of all its operations to Madison, Wisconsin. The new 20,000 square-foot office and laboratory space, located in the new Biotechnology Center in the Old Sauk Trails business park, offers state-of-the-art nucleic acid facilities including a discovery research laboratory, organic chemistry synthesis, molecular recognition utilizing advanced robotics and optical technologies plus world-class bioinformatics capabilities. In consolidating its operations in Madison, EraGen brought its corporate headquarters, as well as a 12-person Master Catalog division, to Wisconsin from Florida. The company plans to expand its staff of 45 to as many as 70 employees by the end of 2002. *Forward Wisconsin's 2001-02 Annual Report.*

Exton Technology Group

Forward Wisconsin and the Department of Development worked together to convince this Exton, Pennsylvania-based software company to establish a technical support center in Madison rather than Pennsylvania. After the company purchased the assets of Madison-based Software Publishing Company in 1994, Exton Technology Group won a technical support contract from Microsoft Corporation to handle the anticipated avalanche of phone calls produced by the biggest product launch in software history - Windows '95. The business has added 230 employees to its original Madison staff of 30 and expects to expand to more than 500 within the next few years. *Forward Wisconsin's 1994-95 Annual Report.*

Liberty Check Printers

This St. Paul, Minnesota company acquired the assets of Fine Arts Checks in Madison that resulted in the retention of 48 jobs. *Forward Wisconsin's 1992-93 Annual Report.*

Maintenance Warehouse/America Corporation

This San Diego, California company has selected Madison as the site for its 13th U.S. facility. The catalog supplier of replacement electrical and hardware parts for the apartment industry will occupy a 19,000-square-foot distribution center with 21 employees. Forward Wisconsin combined with Madison Gas & Electric and the Department of Development to help with the site search. *Forward Wisconsin's 1992-93 Annual Report.*

Marschall Dairy

This Elkhart, Indiana headquartered company has located a new operation in Fitchburg near Madison. Forward Wisconsin was referred to Marschall Dairy by a Wisconsin businessperson. The 6,000-square-foot plant will employ 45 people. *Forward Wisconsin's 1989-90 Annual Report.*

Metra Electronics Corporation

The president of this Holy Hill, Florida, company stopped at Forward Wisconsin's trade show booth to get building information during the National Plastics Expo in Chicago. The company later leased a 3,300 square foot warehouse/distribution center facility in Madison, which will grow into its Midwest base. *Forward Wisconsin's 1991-92 Annual Report.*

Milk Specialties

A referral from a Madison communications firm led to Forward's involvement with this Dundee, Illinois, company that produces specialty animal foods and does animal vaccine research. The firm's BioScience Division located a research lab at the World Dairy Center that employs about 15 people. The Department of Development provided a Technology Development Fund loan to assist the project. *Forward Wisconsin's 1995-96 Annual Report.*

Nema Pharm, Inc.

Nema Pharm, a Cambridge, Massachusetts firm, has expanded its pharmaceutical business to Madison. The operation will employ ten. *Forward Wisconsin's 1990-91 Annual Report.*

Nicolet Vascular

Nicolet Vascular, an affiliate of Nicolet Biomedical in Fitchburg, has moved from Golden, Colorado to Fitchburg. The relocation brought 50 new jobs to the Madison area and it is the latest step in a plan that could lead to substantial growth for Nicolet Biomedical. Nicolet Vascular makes and sells medical equipment used to listen to internal blood flow called Vascular Transcranial Doppler. Uses include diagnosing stroke and heart disease and detecting blood flow in obstetrical applications. *Forward Wisconsin's 2001-02 Annual Report.*

Pan-O-Gold

Pan-O-Gold is a St. Cloud, Minnesota-headquartered bread and bun baking company that recently expanded to Sun Prairie. The firm will occupy a 100,000-square-foot building in the city's business park and will employ about 125 people. Pan-O-Gold initially invested \$16 million in their new location and had been in contact with Forward Wisconsin on various occasions since 1989. *Forward Wisconsin's 1998-99 Annual Report.*

Placon Corporation

Wisconsin Power & Light Company requested Forward's assistance with this Madison thermoformed packaging company's expansion needs. Forward provided site information on 23 facilities. The expanded Madison location created 50 new jobs. *Forward Wisconsin's 1988-89 Annual Report.*

Shooting Star Media

This former Los Alto, California magazine publishing company responded to a July 1994 Forward Wisconsin ad in *Business Facilities* magazine looking to relocate to the Madison area. After working with Forward for several months in considering different southern Wisconsin locations, the firm relocated to Madison in March 1996. The business publishes two high school sports magazines and employs 5. *Forward Wisconsin's 1995-96 Annual Report.*

Silliker Laboratories

This Homewood, Illinois food products testing company has established a new laboratory in Madison. Initial employment will be 20 people. *Forward Wisconsin's 1992-93 Annual Report.*

Simtec Silicone Parts

A Sao Paulo, Brazil-headquartered start-up firm, with a European office in Luxembourg, has opened its first U.S. location in Madison, Wisconsin. Simtec Silicon Parts produces liquid silicone parts for the automobile, health care and electronic industries. The company has located offices and one manufacturing line in Madison that currently employs one person with plans to expand as their markets further substitute silicone parts for other materials currently used. The International Division of the Wisconsin Department of Commerce generated the initial lead on this project. *Forward Wisconsin's 2001-02 Annual Report.*

Sunny Industries

A 112,000 square foot printing plant was constructed in the Mazomanie Industrial Park that employs 125 to produce TV Guide and other magazines. The \$38 million project was developed by Sunny Graphics of Wheeling, Illinois. The project, which originated as a referral to Forward Wisconsin from a Madison accounting firm, became a reality after extensive involvement and financial assistance from the Department of Development, Department of Transportation and the Village of Mazomanie. *Forward Wisconsin's 1993-94 Annual Report.*

Wisconsin Shoring & Supply

Lee Jansen Sales Company of Crystal Lake, Illinois, has located a 1,400-square-foot warehouse and distribution facility in Cottage Grove, Wisconsin operating under the name of Wisconsin Shoring & Supply. The company distributes underground trench shielding and shoring systems, working primarily with municipalities, sewer and water contractors and the DOT on road projects. The company has plans to eventually manufacture out of their Cottage Grove location. *Forward Wisconsin's 2000-01 Annual Report.*

DODGE COUNTY

Multispec Waterborne Coatings, Inc.

This subsidiary of Cicero, Illinois-based Barrett Varnish Company purchased the 40,000 square foot former Eagle Knit building in the Waupun Industrial Park. The company's 40 employees manufacture multi-color paint for consumer use that previously was only available for commercial use. *Forward Wisconsin's 1993-94 Annual Report.*

Van Baren Dutch-American Foods, Inc.

This South Holland, Illinois, food-coating manufacturer purchased a 12,000 square foot building in Randolph in early 1993 for a future business location. In mid-1994, the all-flour based, dry-blending operation moved to Randolph and employs 10. *Forward Wisconsin's 1994-95 Annual Report.*

DOUGLAS COUNTY

Advanced Data Communications

This Dubuque, Iowa headquartered telemarketing company has decided to lease a 13,500-foot space in Superior, Wisconsin for a new call center. The call center began operations in April 1997 and will create 127 full-time and 200 part-time jobs during its first 18 months. The business has four other call centers in Iowa and Wisconsin competed against Illinois and Alabama for the project. *Forward Wisconsin's 1996-97 Annual Report.*

Braxton Industries (Environmental Technologies)

An environmental manufacturing plant that recycles railroad ties to produce an alternative fuel purchased a processing plant site in Superior that initially employed 30 workers. *Forward Wisconsin's 1992-93 Annual Report.*

Koski Logging, Inc.

Forward Wisconsin's 1995 Duluth prospecting trip resulted in the lead on this Aurora, Minnesota, company that is establishing a satellite facility in Superior. The Wisconsin operation will initially employ 3 but will expand with the addition of a separate facility to service the company's vehicles. *Forward Wisconsin's 1994-95 Annual Report.*

DUNN COUNTY

AFG Industries

This Fort Worth, Texas window glass manufacturer expanded to Menomonie creating 250 jobs. *Forward Wisconsin's 1990-91 Annual Report.*

Andersen Corporation

Andersen Corporation, headquartered in Bayport, Minnesota, will initially invest \$10 million in a 212,000 square foot plant in Menomonie's Stout Technology Park for occupancy in the year 2000. Andersen Corporation is the largest privately owned window manufacturer in the nation with 3,800 employees at its Bayport facility and more than \$1 billion in annual sales. The company will employ about 250 people at the new facility in Menomonie. The Wisconsin Department of Commerce provided \$1.2 million in financial assistance to this project in addition to the City of Menomonie and Northern States Power Company. *Forward Wisconsin's 1998-99 Annual Report.*

Andersen Corporation – Second Expansion

Andersen Corporation and TNT Logistics are partnering to construct a 648,000-square-foot building in Menomonie, Wisconsin that will employ 300 in the light assembly and distribution of Andersen window products. This is the second facility that TNT Logistics has built in Wisconsin under a contractual arrangement with Andersen Windows, a Bayport, Minnesota-headquartered company. The total investment in the facility is estimated at \$18 million. *Forward Wisconsin's 2001-02 Annual Report.*

Ford Motor Company

In a move to deliver vehicle service and repair parts to dealers faster and more efficiently, Ford Motor Company will open a new High Velocity Parts Distribution Center in Menomonie. The company will lease 225,000 square feet of newly constructed building space adjacent to I-94. The \$10 million project will create about 60 jobs. *Forward Wisconsin's 2003 Success Company Recognition Ceremony Description.*

Protective Coatings Technology, Inc.

This Blaine, Minnesota company has relocated to a 5,000-square-foot space they are leasing in Menomonie, Wisconsin. Currently, they are working with the City of Menomonie to purchase an existing building or construct a new building of 30,000-square-feet. Protective Coatings Technology has been in business for nine years manufacturing a patented product that is used in waterproofing foundations. The firm will initially employ 7 people and anticipates reaching 15 employees when product manufacture is brought in-house. *Forward Wisconsin's 2000-01 Annual Report.*

Rolar, Inc.

A master distributor of kettle-cooked potato chips sold under the Poore Brothers Label. Rolar is operating in a 10,000 square foot facility in the Menomonie Industrial Park with 20 employees. The Dunn County Economic Development Corporation and the Greater Menomonie Development Corporation structured the financial package after the project was referred to Forward Wisconsin. *Forward Wisconsin's 1991-92 Annual Report.*

EAU CLAIRE COUNTY

Allen-Bradley Company

This Wisconsin-based division of Rockwell International Corporation leased a 42,400 square foot spec building in Eau Claire's Gateway West Business Park. The plant initially employed 75 with expansion to 150 to manufacture new products including solid-state motor and logic controls.

Forward Wisconsin's 1992-93 Annual Report.

The Coast Distribution System

This San Jose, California-based company leased an 18,000 square foot building in Eau Claire's Chippewa Valley Industrial Park with 6 employees. This temporary arrangement enables the company to distribute recreational vehicle parts while exploring options for construction of 50,000 square foot facility during the next year that will employ 15. *Forward Wisconsin's 1993-94 Annual Report.*

Eby-Brown

Eby-Brown, headquartered in Naperville, Illinois, is the leading distributor of candy, snacks, tobacco and general merchandise to convenience stores in a dozen Midwestern states. They expanded their operations to Eau Claire, Wisconsin by leasing a 100,800 square foot building. Initial employment is anticipated to be 175 people. *Forward Wisconsin's 1999-00 Annual Report.*

Intek Plastics

Intek Plastics, headquartered in Hastings, Minnesota, expanded their business to Eau Claire, Wisconsin, with construction of a 51,000-square-foot building in the city's Gateway Industrial Park. The 36-year-old company is a private plastic extrusion manufacturer of innovative window and door stripping component systems for such companies as Andersen Windows, Marvin Windows and Norco. The operation will employ 80 people. *Forward Wisconsin's 1999-00 Annual Report.*

Nestle USA – Nutritional Division

Glendale, California-based Nestle USA has acquired 38 acres of land in Eau Claire's Gateway Northwest Business Park and will begin construction of a new manufacturing facility that will make Nestle Carnation baby formulas. The \$70 million expansion will take place over three years and is expected to create 100 jobs. *Forward Wisconsin's 1999-00 Annual Report.*

Nortech Systems, Inc.

This contract manufacturer of wire cable was contacted on Forward's November 1991 Twin Cities prospecting trip. The company has a major contract with Cray Research and was directed to Augusta by an officer of Cray Research. Nortech Systems leased an 8,000 square foot building in Augusta and initially employed 8 workers with first year employment growth to 15 workers. *Forward Wisconsin's 1991-92 Annual Report.*

Peterbilt of Eau Claire

Peterbilt was contacted in the spring of 1998 as part of Forward Wisconsin's eastern Minnesota prospecting trip. The Winona, Minnesota-based truck service and retail operation is expanding to Eau Claire area with a completely new location. Peterbilt of Eau Claire is constructing a 30,000 square-foot facility on a 10-acre site that will employ 25 to 30 workers. *Forward Wisconsin's 1997-98 Annual Report.*

Pro Claim

This business signed a lease for 22,000 square feet in a downtown Eau Claire building in the fall of 1996 and employs 150 people in its nationwide call center. Pro Claim is affiliated with Harmon Glass of Golden Valley, Minnesota and operates a cost service center for automobile glass replacement in its Eau Claire location. The prospect originated with a contact to the Eau Claire office by a Twin Cities real estate consultant. *Forward Wisconsin's 1996-97 Annual Report.*

Pro Poly of America

This Ocala, Florida headquartered company manufactures water tanks for fire trucks and recently leased 7,500 square feet in a building in Augusta with an accompanying investment of \$ 75,000. Initial employment is 15 people. The prospect originated with a direct contact to Forward Wisconsin's Eau Claire office from the company in early 1996. *Forward Wisconsin's 1996-97 Annual Report.*

Ronco Engineering Sales Inc.

This business manufactures and distributes industrial equipment used by utility companies as well as local and county construction crews. The company is headquartered in Winona, Minnesota and has leased 4,000 square feet of space in Eau Claire. The Eau Claire location is a warehouse/retail operation with major customers such as NSP, electric coops, and government for hydraulic equipment. Initial employment was two people and has increased to five at the end of 1997. The prospect originated from the 1995 mini- prospecting trip to eastern Minnesota communities. *Forward Wisconsin's 1996-97 Annual Report.*

Uniprise – A UnitedHealth Group Company

UnitedHealth Group recently expanded to a 90,000 square foot facility in Eau Claire that will act as a medicare/medicaid claims processing center. UnitedHealth Group has more than 29,000 employees nationwide providing services to more than 14 million people for their health plans and related services. Uniprise, which will eventually employ 500 people in Eau Claire, provides operational support and processing services to many of the nation's largest employers. The Wisconsin Department of Commerce assisted the Uniprise project with up to \$1.2 million in addition to the company's investment. *Forward Wisconsin's 1998-99 Annual Report.*

FLORENCE COUNTY

Flexo-Accessories Company

A satellite operation of Flexo-Accessories Company of Palatine, Illinois will be established in Florence, Wisconsin. This new operation, North Lake Enterprises, will produce machined components for the flexographic accessories made in the Illinois facility. The new 11,000 square foot building will initially employ 4, with expansion to 26,000 square feet by 1999 and employment of 24. *Forward Wisconsin's 1995-96 Annual Report.*

Pride Manufacturing

Pride Manufacturing, headquartered in Guilford, Maine, is a world leading manufacturer of golf tees and wood specialty products. Pride was searching for an additional facility in an area that demonstrated availability of raw materials. Forward Wisconsin coordinated Pride's initial air and land tours of Northern Wisconsin. The company decided to expand in Florence and the new facility created 42 jobs with a projected employment increase to 100 within three years. *Forward Wisconsin's 1987-88 Annual Report.*

FOND DU LAC COUNTY

Advanced Data-Comm

Advanced Data Comm, based in Dubuque, Iowa provides inbound and outbound telemarketing services, making or taking between 40,000 and 60,000 calls per day. The firm has opened their second Wisconsin location in Fond du Lac with an outbound call center comprised of approximately 80 workstations where agents complete survey interviews for a variety of Fortune 1000 companies in the publication, health care and financial industries. The location will employ the full-time equivalent of 125 people. *Forward Wisconsin's 1998-99 Annual Report.*

GRANT COUNTY

Fend-All Company

This Arlington Heights, Illinois-based vision care program firm expanded to Platteville creating 15 jobs. *Forward Wisconsin's 1990-91 Annual Report.*

Financial Independence Network Limited

Senator Brian Rude asked Forward Wisconsin to make a contact with this Crystal Lake, Illinois, company after he learned that they were considering a Wisconsin location. The company has constructed a 7,200 square foot building in Boscobel that will employ 21 to publish computer software and other products for home-based businesses. The company was named to Inc. magazine's 1994 ranking of America's 500 fastest-growing private companies. *Forward Wisconsin's 1994-95 Annual Report.*

GREEN COUNTY

International Distributing

This St. Louis, Missouri company constructed a new facility in Monroe that initially employed 12 workers to manufacture whey permeate used as an ingredient for animal feed. Forward Wisconsin worked on this project with the Department of Development, which received the original call from the company. *Forward Wisconsin's 1993-94 Annual Report.*

IRON COUNTY

Abendroth Corullo Stephenson, Inc.

This start-up company from Wakefield, Michigan contacted Forward Wisconsin for assistance in establishing a hardwood flooring operation near the Michigan border. The business expansion in Mercer initially created 49 jobs. *Forward Wisconsin's 1988-89 Annual Report.*

JACKSON COUNTY

Leeson Electric Corporation

Leeson Electric Corporation, manufacturer of electric motors, contacted Forward Wisconsin indicating that it needed to establish a satellite facility to serve its Grafton headquarters. Forward conducted an extensive outreach campaign in identifying communities that met the company's requirements. Black River Falls was chosen for the expansion and the new plant created 25 jobs initially with employment of 200 projected within the first three years of operation. *Forward Wisconsin's 1987-88 Annual Report.*

JEFFERSON COUNTY

Geiger-Brickel

Forward Wisconsin worked with Brickel Associates Inc. (New York) and Bank One Madison to help find a buyer for the former Brickel Associates of Wisconsin facility in Lake Mills. The Atlanta-based Geiger Group moved its Canadian seating division to Lake Mills with 30 employees initially and up to 100 in the future. *Forward Wisconsin's 1992-93 Annual Report.*

Metal Container Corporation

In the summer of 1987, Metal Container Corporation of St. Louis, Missouri, conducted a site search for an aluminum can production facility to serve a Midwest location, with emphasis upon serving the WisPak Pepsi facility in Watertown. The company considered northern Illinois and the southern Wisconsin communities of Beloit, Janesville, Jefferson, Fort Atkinson and Watertown. Forward Wisconsin provided a corporate tax comparison and a utility cost comparison. The firm decided to expand in Fort Atkinson and the created 120 jobs. *Forward Wisconsin's 1987-88 Annual Report.*

Wysong Corporation

This Midland, Michigan-based corporation has expanded to Lake Mills. Forward Wisconsin was referred to the company by another business. Initial employment will be 20 with growth to 100 within the first three years of operation. *Forward Wisconsin's 1989-90 Annual Report.*

JUNEAU COUNTY

Rennerberg Hardwoods

This Menasha, Minnesota company established a 28-employee wood finishing operation in the Endeavor Industrial Park. The lead for this project was generated from a Forward Wisconsin wood direct mail program. *Forward Wisconsin's 1993-94 Annual Report.*

KENOSHA COUNTY

Accent Store Fixtures

A Palatine, Illinois, company that manufactures store fixtures and supermarket checkout counters, Accent Store Fixtures has purchased five acres in the Business Park of Kenosha to later construct a 40,000 square foot facility that will initially employ 40. The lead was generated through Forward Wisconsin's 1993 Chicago prospecting trip. *Forward Wisconsin's 1994-95 Annual Report.*

Albany-Chicago

The Orion Corp., based in Grafton, selected the Lakeview Corporate Park near Kenosha as the site for its Albany-Chicago Division after a yearlong evaluation of sites in three states. The division is leasing a 148,000 square foot facility and will initially create 200 jobs. *Forward Wisconsin's 1991-92 Annual Report.*

Amber Milling

This subsidiary of Harvest States Cooperatives, St. Paul, Minnesota, is building a \$27.4 million grain elevator and flour mill complex in Kenosha that will be one of the largest in the country. The complex will initially employ 40 and will include a 15-story milling facility, an 80,500 square foot warehouse, and concrete storage silos with a capacity of about one million bushels of grain. This project is a spin-off from Forward Wisconsin's 1993 effort to help Centerport, Inc. establish an intermodal container terminal on the site of the former Chrysler Auto Yard. *Forward Wisconsin's 1994-95 Annual Report.*

American Tool Companies, Inc.

A multi-tenant facility in the LakeView Corporate Park near Kenosha has become the new corporate headquarters for this Lincoln, Nebraska, hand tools and power tools accessories company. The firm employs about 1,000 people worldwide, has 12 executives in the leased facility and plans to construct its own building in the near future. The project originated with a call to Forward Wisconsin from an Ohio-based consulting firm, and involved the Kenosha Area Development Corporation and Lakeview officials. *Forward Wisconsin's 1993-94 Annual Report.*

Asyst Technologies LLC

Accurate Threaded Fasteners of Lincolnwood, Illinois and Ejot Holding GmbH and Company of Bad Laasphe, Germany entered into a joint venture creating a new company called Asyst Technologies LLC. Asyst Technologies is a design manufacturer of injection-molded parts and assemblies for the automotive industry. The company has constructed a 40,000- square-foot plant in the Business Park of Kenosha that will employ 65 people by the year 2000. The total project cost was \$ 7 million. The firm was contacted at the 1991 National Plastics Exposition in Chicago. *Forward Wisconsin's 1996-97 Annual Report.*

CenterPort, Inc.

An intermodal container terminal on the site of the former Chrysler Auto Yard in Kenosha has created 118 jobs. Additional development on the site is expected to create more than 200 other jobs during the next four years. *Forward Wisconsin's 1992-93 Annual Report.*

Cherry Electrical Products

This Waukegan, Illinois-based company is building a 153,000-square-foot plant in the Lakeview Corporate Park near Kenosha. The facility will house the Control Devices group, which designs and makes sensors, electronic keyboards and displays for computers, appliances and automotive markets. Cherry Electrical Products will employ 700 people and will have invested \$10 million when the plant is completed in March 1998. The firm was contacted at the 1994 National Plastics Exposition in Chicago. *Forward Wisconsin's 1996-97 Annual Report.*

Chicago Lock Company

Lakeview Corporate Park in Kenosha is becoming the new home for this manufacturer of locks for vending machines, office furniture and a range of other specialty uses. The company has located in a new \$2 million, 68,000 square foot manufacturing/corporate headquarters building and employs 250. The lead was generated by Forward Wisconsin's 1992 Chicago prospecting trip. *Forward Wisconsin's 1994-95 Annual Report.*

DVC Industries, Inc.

This Bay Shore, New York, company has expanded to Kenosha creating 15 jobs. The new 11,000-square-foot location represents a \$ 500,000 investment by DVC Industries. The firm plans on adding another 25 jobs over its first three years of operation. Forward Wisconsin contacted the company through a direct mail campaign. *Forward Wisconsin's 1989-90 Annual Report.*

Goelitz Confectionery Company

This Chicago affiliate of the California-based Herman Goelitz Candy Company purchased a 22-acre site in Lakeview Corporate Park in Pleasant Prairie for its new 175,000 square-foot Midwestern headquarters that now employs 125. The company, which manufactures more than 100 types of candy including the famous Jelly Belly gourmet jelly beans, responded to a Forward Wisconsin advertisement in *Plants, Sites & Parks* magazine. *Forward Wisconsin's 1992-93 Annual Report.*

Health Products Management

Forward Wisconsin's 1992 Chicago prospecting trip generated the lead on this cosmetics repackaging company that has established a warehouse/ distribution facility in Kenosha with five employees. *Forward Wisconsin's 1992-93 Annual Report.*

Interstate Glass & Metal, Inc.

Twin City Creative Mirror, a Burnsville-Minnesota headquartered company, is opening a new division of its business in Kenosha, Wisconsin. The new division, called Interstate Glass & Metal, will fabricate metal frames and install vestibules, entrance doors, windows, automatic doors and sliding bypass doors for general contractors. Interstate Glass & Metal will initially employ ten people in a 12,000-square-foot facility. The business will serve customers in the Madison, Milwaukee and Chicago markets from its Kenosha location. Forward Wisconsin originally contacted Twin City Creative Mirror as part of our 1990 Twin Cities prospecting trip and has had contact with the business for seven years before they decided to expand to Wisconsin. *Forward Wisconsin's 1997-98 Annual Report.*

Label Makers, Inc.

This Franklin Park, Illinois, company is leasing a 71,000 square foot building in Lakeview Corporate Park near Kenosha after looking at hundreds of locations from northern Indiana to southeastern Wisconsin. The company's 60 employees produce printed, heat-sealed lids for food products. Forward Wisconsin learned about this project through the Quality Expo '93 trade show in Chicago. *Forward Wisconsin's 1993-94 Annual Report.*

Lawter International, Inc.

Wisconsin officials became aware of Lawter International's expansion plans in 1986 during a Chicago prospecting trip. Lawter, a manufacturer of products for graphic arts, adhesives and coatings industries, selected a site in the Lakeview Corporate Park in Pleasant Prairie. The company plans to build a 122,000-square-foot production, distribution and R&D facility. The company anticipates employing 100 initially and eventually up to 200. *Forward Wisconsin's 1989-90 Annual Report.*

Mann-Bilt Homes

Mann-Bilt Homes, a Grayslake, Illinois company, contacted Forward Wisconsin and expressed their interest in expansion to Wisconsin. The business ultimately located an 80,000-square-foot facility in Kenosha that initially employed 100 people. Eventually, the firm hopes to employ 150 in the coming years. *Forward Wisconsin's 1989-90 Annual Report.*

Northlake Engineering, Inc.

A new \$1.1 million, 30,000 square foot facility in Kenosha County serves as the corporate headquarters and production site for this Antioch, Illinois company. The plant's 115 employees produce custom-designed electronic transformers. Forward Wisconsin generated the lead through its 1990 Illinois prospecting trip. *Forward Wisconsin's 1991-92 Annual Report.*

Olds Products Company

This Chicago company constructed a 75,000 square foot facility on a 15-acre site in Lakeview Corporate Park in Kenosha that employs 50. The company produces Koops and Old Style Mustards and is the country's largest packer of private-label mustard products. *Forward Wisconsin's 1994-95 Annual Report.*

Priority Tool & Manufacturing

The 1994 Chicago prospecting trip generated the lead that resulted in this Mundelein, Illinois company establishing a 14,000 square foot facility on 2 acres in the Business Park of Kenosha, employing 15 people. The company is a small tool shop/injection molding company producing plastic products, which includes molded drywall corners and archways. They also build the presses used in injection molding. *Forward Wisconsin's 1995-96 Annual Report.*

Rehrig Pacific Company

This Los Angeles headquartered company has moved its Gurney, Illinois, operation to a 75,600 square foot plant on a seven-acre site in Lakeview Corporate Park in Kenosha. Rehrig is the largest American manufacturer of shipping containers for the food industry. The new manufacturing distribution facility will initially employ 70. The lead was generated through a *Plants, Sites & Parks* ad. *Forward Wisconsin's 1995-96 Annual Report.*

Rust-Oleum Corporation

Rust-Oleum Corporation, a national leader in paint manufacturing, needed a new production and R&D facility to replace its Evanston, Illinois plant. Through the efforts of Phil McGoohan, a former Forward Wisconsin board member, Forward Wisconsin and WISPARK were made aware of the prospect. Forward Wisconsin provided information about the Urban Development Action Grant Program, Industrial Revenue Bond financing and pending Development Zone legislation. The business located in the Lakeview Corporation Park in Pleasant Prairie and created 200 new jobs. *Forward Wisconsin's 1987-88 Annual Report.*

Sunstrand Corporation

Sunstrand Corporation, based in Rockford, Illinois is a maker of aerospace and industrial products for military and commercial customers. The firm is shifting production of a line of motor generators now used primarily in aircraft from their Rockford factory to a 50,000 square foot plant in the Lakeview Corporate Park in Pleasant Prairie, Wisconsin near Kenosha. The plant, which will be called Electromagnetics Enterprise, will be eventually employ about 90 people. *Forward Wisconsin's 1998-99 Annual Report.*

Westvaco

A 1994 contact to Forward Wisconsin resulted in one of the nation's largest makers of envelopes, Westvaco Corporation, to move its manufacturing operations from North Chicago, Illinois to the Business Park of Kenosha. The \$ 10 million, 160,000 square foot manufacturing and warehouse facility, set on over 14 acres, will manufacture envelopes and will be a major supplier to the office product market. Westvaco has transferred all 140 employees from North Chicago to their Kenosha facility. *Forward Wisconsin's 1995-96 Annual Report.*

Xten Industries LLC

Xten Industries LLC of Chicago, Illinois provides a complete range of manufacturing services centered on the production, assembly and distribution of plastic components. Services include product assembly, thermoplastic injection molding, mold and part design, packaging, inventory management, logistics management and fulfillment. Their customers are in the food service, banking accessory, consumer and medical industries. The company relocated to the Business Park of Kenosha, constructing a 75,000 square foot facility on 10 acres, employing approximately 150 people. *Forward Wisconsin's 2001-02 Annual Report.*

LA CROSSE COUNTY

Advanced Fiber Products

This Winnebago, Minnesota, composites manufacturer selected La Crosse over Davenport, Iowa for a production facility that began with 20 employees and expects to grow to 60 within three years. The company purchased a 40,000 square foot building previously vacated by Trane Company to make a variety of construction and utility products from composites. The project originated with a call from the company to the Department of Development and involved Forward Wisconsin, the La Crosse Area Development Corporation, Northern States Power Company, the State Bank of La Crosse and City of La Crosse. *Forward Wisconsin's 1993-94 Annual Report.*

Continental Carbonic Products

This Chicago company, first contacted through Forward's Chicago prospecting trip, established a sales office in La Crosse employing 10. *Forward Wisconsin's 1991-92 Annual Report.*

INOV8

This Bridgewater, Virginia small business has expanded into incubator space in La Crosse. The company was referred to Forward Wisconsin by a Wisconsin businessperson and will employ 10 initially with plans to add another 50 jobs within three years. *Forward Wisconsin's 1989-90 Annual Report.*

Rockland Flooring Company

Rockland Flooring Company is an expansion for a Red Wing, Minnesota company that was contacted on Forward Wisconsin's 1994 eastern Minnesota prospecting trip. The company has constructed a 26,000 square-foot building in the town of Rockland located in Monroe County. The Wisconsin Department of Commerce was heavily involved in this project by pitching in a low interest loan and grant dollars. Rockland Flooring Company manufactures the wood flooring for over-the-road transport vehicles. The company has estimated their employment at this location will reach 110 employees over the next two years. *Forward Wisconsin's 1997-98 Annual Report.*

MARATHON COUNTY

Cedar Craft

Cedar Craft is an Osseo, Minnesota-based producer of cedar products including picket fences, paneling and related wood items. Forward Wisconsin received a call from Cedar Craft and the company immediately expressed interest in Marathon County. The business ultimately chose the Wausau area (near Rib Mountain) for its expansion. The firm has begun operating with 18 employees and hopes to add another 8 within the first six months. *Forward Wisconsin's 1987-88 Annual Report.*

FALCO LLC

FALCO LLC, an international joint venture between A & B Process Systems of Stratford, Wisconsin, and Falco Stainless Steel Equipment Limited of Montreal, has constructed a new 26,000-square-foot manufacturing facility in Stratford, Wisconsin. The new plant manufactures custom tanks and related systems and represents an investment of over \$ 3 million. FALCO LLC is creating up to 60 jobs initially with plans for future building and employment expansions. FALCO LLC worked with several members of the Wisconsin economic development team in its expansion process including Marathon County, Wisconsin Public Service Corporation, the Wisconsin Department of Commerce, Firststar Bank, the Stratford Development Corporation and Forward Wisconsin. Forward Wisconsin originally contacted Falco Stainless Steel Equipment as part of our 1995 Montreal prospecting trip. *Forward Wisconsin's 1997-98 Annual Report.*

MARPAC Products

This Everett, Washington-based company was searching for a Midwest location to serve as a satellite facility to manufacture boat windshields and marine supplies. Forward Wisconsin assisted helped persuade MARPAC to choose Wisconsin over two other states by meeting with company officials and providing information about Wisconsin's business climate. The expansion to the Wausau area (Weston Township) initially created 24 jobs with another 15 jobs to be added in the first year. *Forward Wisconsin's 1987-88 Annual Report.*

MILWAUKEE COUNTY

Abbott Plastics & Supply Company

This Rockford, Illinois, plastic product fabricator and distributor has opened a satellite facility in West Allis, Wisconsin. Leasing 6,000 square foot for sales and distribution with 2 people initially, they will employ 3-4 people by year-end. The lead was generated from a direct phone call from the company. *Forward Wisconsin's 1995-96 Annual Report.*

American General Corporation

Houston-based American General has located a new 70,000 square foot office complex in "The Tannery's" Bottling House building in Milwaukee. The Tannery consists of several former industrial buildings that have been converted into offices and apartments since the mid-1990s. The Bottling House will house American General's life insurance division, known in Milwaukee as the Old Line Life Insurance Company. The new location will employ about 300 people. *Forward Wisconsin's 1998-99 Annual Report.*

American Society of Quality Control

Through a referral from a Wisconsin business, Forward Wisconsin became involved in a retention effort to keep the American Society of Quality Control in Milwaukee after it was considered relocating outside the state. The assistance resulted in the retention of 100 jobs in Milwaukee. *Forward Wisconsin's 1989-90 Annual Report.*

Cessna Aircraft Company

Forward's involvement with this Wichita, Kansas, company originated as a lead from a commercial pilot. Forward assisted with site searches at four airports, helped communities prepare presentations and provided a Wisconsin vs. Illinois tax comparison. Cessna chose Milwaukee for its expansion and created 60 jobs with the facility. *Forward Wisconsin's 1988-89 Annual Report.*

Dynamic Energy Products, Inc.

This Elk Grove Village, Illinois, company established a sales office in West Allis with a staff of three. The 1994 Chicago prospecting trip generated the lead on this manufacturer of light reflectors and fixtures using 3M products. *Forward Wisconsin's 1994-95 Annual Report.*

Elgin Molded Plastics Inc.

Elgin Molded Plastics, a thermoplastic injection molding operation headquartered in Elgin, Illinois, has expanded its operation to Franklin, Wisconsin. The company has opened a 20,000-square-foot facility on 5 acres in the Franklin Industrial Park. Elgin Molded Plastics will initially employ six people with plans to double that number in their first year of operation. *Forward Wisconsin's 1997-98 Annual Report.*

Field Container Company

This manufacturer of folding cartons has purchased the 110,000 square foot former Boston Store building on North Industrial Road in Milwaukee. The Elk Grove Village, Illinois-based company will employ 40 initially thanks to assistance from the City of Milwaukee and the Department of Development. The project began with a call to Forward Wisconsin. *Forward Wisconsin's 1993-94 Annual Report.*

Four Seas, Seven Winds

This minority-owned Green Bay business received assistance with its expansion to a second Wisconsin location from the Wisconsin Supplier Development Council. Forward contracts with and provides marketing services to the Council in its work with minority-owned firms. The new Milwaukee location created 6 new jobs. *Forward Wisconsin's 1988-89 Annual Report.*

Great Lakes Pet Supply Inc.

This Cudahy, Wisconsin-based distributor of pet supplies responded to Forward Wisconsin's ad in Area Development Magazine to request assistance with accessing the possible consolidation of its Wisconsin and Illinois operations. With assistance from the Department of Development, the company constructed a \$3.2 million, 110,000 square foot warehouse in Oak Creek that resulted in 27 additional employees. *Forward Wisconsin's 1994-95 Annual Report.*

Hinkle Manufacturing

This Rossford, Ohio, packaging company is leasing 26,000 square feet in Bayview on Milwaukee's south side where 10 employees manufacture plastic corrugated returnable containers. The project began as an inquiry through Expansion Management magazine. *Forward Wisconsin's 1993-94 Annual Report.*

Midwest Auto Clubs LLC

A regional routing center designed to fulfill mapping and publication requests for AAA-affiliated auto clubs opened in Milwaukee in late 1996. Midwest Auto Clubs produces Triptiks -- the American Automobile Association's personalized street maps for members -- in high-speed computer equipment for members of the AAA clubs in the Midwest. Midwest Auto Clubs expects to create 20 new jobs in the first year, with the potential for growth to a three-shift operation over the next three years. The center could employ as many as 70 people during peak season, with an anticipated volume of 750,000 trip packages in the first year. *Forward Wisconsin's 1996-97 Annual Report.*

National Railway Equipment Co.

N.R.E. Wheelworks is a Milwaukee, Wisconsin remanufacturer and repairer of train wheels and axles and National Railway Equipment Co. has made a commitment to be part of the revitalization of the firm. N.R.E. Wheelworks serves many large and small railroads in a six-state area and Canada. In the course of a few months, National Railway Equipment was able to reopen the N.R.E. Railworks factory and provide jobs to 20 people in the Milwaukee area. *Forward Wisconsin's 2001-2002 Annual Report.*

Power Brake and Equipment Company

This St. Paul remanufacturer of brake parts for the trucking industry has purchased a 15,000 square foot building in Wauwatosa. *Forward Wisconsin's 1991-92 Annual Report.*

Proficient Data Milwaukee

Proficient Data Milwaukee is the newly spun-off company of Glendale Heights, Illinois headquartered Proficient Data. The business has purchased a 56,000-square-foot building in the City of Milwaukee and will be employing about 50 people. Proficient Data provides data management and production services to companies looking to outsource the processing and delivery of invoices, statements, checks, and other transactional documents. They serve utilities, telecommunications firms, credit unions, collection agencies, as well as financial and brokerage companies. *Forward Wisconsin's 2003 Success Company Recognition Ceremony Description.*

Raychem

Raychem, headquartered in Menlo Park, California and one of the 300 largest publicly held manufacturing companies in America, has leased 18,000 square feet of space in Milwaukee, Wisconsin. The company is engaged in contract manufacturing, produces poly switches and miniature circuit breakers that are used in various high-tech applications. Forward Wisconsin's involvement with Raychem originated with our International Development Research Council (IDRC) activities. *Forward Wisconsin's 1995-96 Annual Report.*

Rockwell International Corp.

Rockwell International is moving its corporate headquarters from Southern California to occupy 80,000 square feet on four floors in the Firstar Center in downtown Milwaukee. The move will be completed by the end of 1999 and will bring about 45 to 50 employees and then hiring will be done for another 100 locally. Rockwell is a \$7 billion company with 40,000 employees at 450 locations in 40 different countries, including 6,000 already in Wisconsin. *Forward Wisconsin's 1998-99 Annual Report.*

Stark Precision Casting Corporation

Stark Precision Casting, a Chicago, Illinois company, has expanded to Milwaukee creating 45 new jobs. The business manufactures miniature castings and plans on employing 60 within three years of start-up. *Forward Wisconsin's 1990-91 Annual Report.*

Surf 'n Turf

Surf 'n Turf has expanded in Greenfield and will invest \$5.5 million into its new operation. The facility will employ 100 seasonal workers in the beginning and plans to expand that to 300 people in the first three years of operation. *Forward Wisconsin's 1989-90 Annual Report.*

Techno-Graphics & Translations, Inc.

This South Holland, Illinois company has opened a satellite office in Milwaukee and currently has one employee at that location. The firm specializes in foreign technical translations of industrial documents with in-house typesetting and technical writing capabilities. Forward Wisconsin met with company executives during the 1995 Chicago prospecting trip. *Forward Wisconsin's 1996-97 Annual Report.*

Tracer

This Crystal Lake, Illinois, machine shop/repair station/distributor, has renovated a 7,000 square foot building in Milwaukee's 30th Street Industrial Corridor Zone. Employing 12 people, the company serves the airline industry, specializing in reinspecting and cleaning aircraft parts for FAA certification. The project began as a referral from a Wisconsin landowner. *Forward Wisconsin's 1995-96 Annual Report.*

Wisconsin Corrugated

Genesee Corrugated, a minority-owned business in Flint, Michigan, was seeking to expand markets for its corrugated cardboard packaging. The Wisconsin Supplier Development Council made contact with the company and introduced it to Miller Brewing. Genesee Corrugated was able to secure a contract with Miller and as a result expanded to a site in Milwaukee, naming the new business Wisconsin Corrugated. The company initially employed 20 individuals with ultimate employment projected to reach 100 within three years. Forward helped with a building search and with site tours. *Forward Wisconsin's 1987-88 Annual Report.*

OCONTO COUNTY

Cera-Mite Corporation

This Grafton manufacturer of ceramic capacitors contacted Forward Wisconsin for assistance in locating an expansion site on the recommendation of another Grafton firm (Leeson Electric Company) that Forward Wisconsin had helped a year earlier. Forward conducted an extensive site search and the firm ultimately chose Oconto for its expansion. The company created 15 new jobs. *Forward Wisconsin's 1988-89 Annual Report.*

LaserTek Industries

LaserTek Industries is a laser toner cartridge remanufacturer from Richmond, Illinois. They expanded their operations, with a sister company, into Gillett, Oconto County, Wisconsin by purchasing a 16,000-square-foot building that employs 15 people. Recently, the company was cited by Inc. Magazine as the 48th fastest growing privately held company in the U.S. *Forward Wisconsin 1999-00 Annual Report.*

Nicolet Forest Bottling Company

A Forward Wisconsin courtesy visit to the Illinois headquarters of this Mountain, Wisconsin, bottler of spring water helped with the company's decision to expand their northern Wisconsin facility by 5,000 square feet. The \$250,000 project which will create seven new jobs was a joint effort of the Oconto County Economic Development Corporation, the Department of Development and Wisconsin Public Service Corporation. *Forward Wisconsin's 1994-95 Annual Report.*

ONEIDA COUNTY

Lake Shore, Inc.

Lake Shore, Inc of Kingsford, Michigan, unveiled plans for a \$ 10 million manufacturing plant in Rhinelander that will eventually employ up to 250 people. The company is constructing a 105,000-square-foot plant to manufacture mining equipment and defense equipment for ships. Initial employment will be about 60 people. Forward Wisconsin became involved in the project last year after a business publication hinted at Lake Shore's growth plans. *Forward Wisconsin's 1989-90 Annual Report.*

Triumph Twist Drill Company

Forward Wisconsin worked with this Crystal Lake, Illinois company to expand its Wisconsin plant rather than one of its Illinois operations. A \$2.5 million, 16,000 square foot addition to the company's 140,000 square foot Rhinelander, Wisconsin plant will result in 35 new jobs bringing the facility's total workforce to 675 people. *Forward Wisconsin's 1993-94 Annual Report.*

U.S. Stick Corporation

This Norridgewock, Massachusetts company contacted Forward Wisconsin for assistance in locating a building to establish a condiment stick plant. Forward conducted a building and site search and arranged community meetings. The firm chose Rhinelander for its new plant and initial employment was 30 people. *Forward Wisconsin's 1988-89 Annual Report.*

OUTAGAMIE COUNTY

Air Wisconsin Services, Inc.

Air Wisconsin Services, a regional commuter air service, based in Appleton, was seeking a site for its main aircraft maintenance facility. Appleton, Fort Wayne, Indiana; and, East Moline, Illinois received the greatest consideration. Forward Wisconsin provided a cost-of-living comparison and prepared a comparison of quality of life data for the finalist communities. After reviewing proposals from each of the three states, Air Wisconsin Services selected Appleton. The new facility initially created 140 jobs. *Forward Wisconsin's 1987-88 Annual Report.*

Forster Enterprises, Inc.

Forster Enterprises, a Waterbury, Connecticut headquartered company, expanded to Seymour creating 45 new jobs with plans to expand to 65 jobs in three years. The firm makes generator sets. *Forward Wisconsin's 1990-91 Annual Report.*

Hamilton Mechanical Systems

This Port Richey, Florida, company selected the Hortonville Industrial Park after Forward Wisconsin provided a comparative analysis of business costs in Florida, North Carolina and Wisconsin. *Forward Wisconsin's 1991-92 Annual Report.*

PIERCE COUNTY

The Bergquist Company

This Minnesota business contacted Forward Wisconsin in 1994 through an inquiry from *Plants, Sites & Parks* magazine. The Bergquist Company purchased a 34,800 square foot building in the Prescott Industrial Park for expansion of their electronic circuit board manufacturing operation. Initial employment in 1997 was 50 people with an anticipated employment of 150 by the year 2001. The Wisconsin Department of Commerce provided \$ 750,000 in financial assistance to the firm, which went toward equipment purchase. *Forward Wisconsin's 1996-97 Annual Report.*

Best Maid Cookie

This company is relocating from their Minneapolis and St. Paul locations to a 30,000 square foot building they will construct in the fall of 1995 and begin operation at in May of 1996. The company, which will locate in the River Falls Industrial Park, expects to employ 25 people initially with annual growth of about 5 employees. The company contacted Forward Wisconsin as a referral from Hudson Bakery, a former Forward success in Hudson. The St. Croix and Pierce County EDCs worked with Forward Wisconsin on the project. *Forward Wisconsin's 1995-96 Annual Report.*

Concast

Forward Wisconsin's 1990 Twin Cities prospecting trip generated the lead on this Rosemount, Minnesota company that has purchased 5.6 acres in the Prescott Industrial Park for its 32,000 square foot plant. The company's 25 employees will produce lightweight trenching and support blocks made of concrete and fiberglass resins. *Forward Wisconsin's 1993-94 Annual Report.*

Designer Doors Inc.

Designer Doors Incorporated relocated from Minneapolis to River Falls in the summer of 1996. The company occupies a 20,000-square-foot building and employs 30 people. The company manufactures quality custom-wood overhead garage doors, specializing in curved tops, unique light configurations and non-standard dimensions. Forward Wisconsin was contacted by the Designer Doors early in 1996 after reading an article about Wisconsin's business climate in a Minneapolis newspaper. *Forward Wisconsin's 1996-97 Annual Report.*

Federal Foam Technologies

A Minneapolis-based manufacturer of foam products and insulation panels has constructed a 75,000 square foot plant in Ellsworth Industrial Park that employs 60. The Village of Ellsworth and Pierce County EDC provided major assistance. *Forward Wisconsin's 1992-93 Annual Report.*

Foley United Industrial Products

This tool-sharpening equipment manufacturer vacated an old facility in Minneapolis and constructed a new 45,000 square foot facility in River Falls. The move initially brought 45 jobs to River Falls and has the potential to increase to 85 during the next few years. The River Falls Economic Development Corporation played a crucial lead role in recruiting the new company to Wisconsin. *Forward Wisconsin's 1991-92 Annual Report.*

Hager City Express

Hager City Express is a truck terminal, warehouse, distribution and maintenance facility that relocated from Red Wing, Minnesota to Hager City. Forward Wisconsin worked with the owner of the business to help with the relocation. The company moved 18 jobs to Wisconsin. *Forward Wisconsin's 1987-88 Annual Report.*

Islander Houseboats Inc.

Islander Houseboats, based in Rochester, Minnesota, has purchased a 23,000-square-foot building in the Ellsworth, Wisconsin where they officially opened business in September 2001. The company's facility is currently manufacturing custom-made high-end houseboats and it started up with two employees and plans to add more positions as production capability increases. *Forward Wisconsin's 2001-02 Annual Report.*

John Coiner Pottery

This St. Paul, Minnesota company which manufactures medieval gifts for Renaissance Fairs across the country, relocated to Ellsworth, Wisconsin where they occupied an 18,000-square-foot building. Initially, they employed five full-time and three part-time employees. The move was motivated by the fact that the employees all lived in western Wisconsin and had been commuting to the St. Paul. *Forward Wisconsin's 2000-01 Annual Report.*

Kasco Marine, Inc.

Kasco Marine is a manufacturer of aeration equipment. The company received worldwide notoriety when their de-icing equipment was used to rescue whales in Barrow, Alaska in 1988. The company has relocated from Lakeland, Minnesota to Prescott and has purchased an 11,000 square foot building where they are employing twelve people. The business contacted Forward Wisconsin through a real estate broker from the Twin Cities. *Forward Wisconsin's 1997-98 Annual Report.*

National Nut

This company relocated from Maple Grove, MN to Ellsworth, Wisconsin in 2000 where they occupy a 14,000-square-foot building. The firm initially employed six people full-time with plans to employ twelve in two years. National Nut also employs up to 20 people on a seasonal basis. They manufacture and package value-added nuts and sunflower products. *Forward Wisconsin 2000-01 Annual Report.*

O'Keefe, Inc.

This 16-year-old privately owned manufacturer of commercial fixtures and millwork relocated from St. Paul, Minnesota, to River Falls, Wisconsin. The company constructed a 41,000-square-foot building in the River Falls Whitetail Ridge Industrial Park and will employ 40 people. *Forward Wisconsin's 1999-00 Annual Report.*

QMR Plastics

This subsidiary of Quadion Corporation of St. Louis Park, Minnesota constructed a 34,000 square foot custom injection molding facility in River Falls. The \$4.5 million facility initially employed 50 to mold parts for the automotive, agricultural and water treatment industries. The City of River Falls, Pierce County EDC and the Department of Development played a major role in the project that Forward Wisconsin learned about in January 1991 from another Twin Cities' business. *Forward Wisconsin's 1994-95 Annual Report.*

POLK COUNTY

Authentic Woodwork

The Wisconsin natives who own this Escondido, California, business have purchased a 7,000 square foot building in Luck that will initially employ 2 workers manufacturing custom furniture and cabinets. The owners contacted Forward Wisconsin while vacationing here. *Forward Wisconsin's 1994-95 Annual Report.*

Bealka Casting, Inc.

This privately-owned company is a job shop/investment business with a national market and sales of about \$4.5 million. One of their largest customers is Trek for bicycle components. The business currently employs 65 and relocated its operations from Blaine, Minnesota to Osceola, Wisconsin in the fall of 1996 and now occupies a 32,000 square foot building. Forward Wisconsin has initial contact with this company on our 1995 Minnesota prospecting trip. *Forward Wisconsin's 1995-96 Annual Report.*

Bending Branches, Inc.

A 12-year-old Minneapolis firm that manufactures wood and wood-composite products (primarily hockey sticks and canoe paddles) constructed a 24,000 square foot plant in the Osceola Industrial Park that will employ 10. The West Central Wisconsin Regional Planning Commission, Department of Development, and Osceola EDC put the project together with assistance from Forward Wisconsin. *Forward Wisconsin's 1993-94 Annual Report.*

Beuthling Manufacturing Company

This Blaine, Minnesota, manufacturer of self-propelled compaction equipment used for road paving has purchased a 24,000 square foot facility in Clear Lake that will employ 30. Since starting that operation in January 1995, the company has developed plans for a 10,000 square foot, on-site expansion that will result in additional employment. One of the company's investors initially responded to a Forward Wisconsin ad in Business Facilities magazine. *Forward Wisconsin's 1994-95 Annual Report.*

Bishop Fixture & Millwork Inc.

Forward Wisconsin's 1991 Twin Cities prospecting trip generated the lead on this manufacturer of store fixtures and millwork. The company employs 40 in the 26,000 square foot building it has purchased in Balsam Lake, which essentially duplicates the operation it has in Wyoming, Minnesota. *Forward Wisconsin's 1994-95 Annual Report.*

Borg Precision Machine

The 1991 Twin Cities prospecting trip generated the lead that resulted in this Stillwater, Minnesota, company establishing a 3,500 square foot facility in Clayton with 7 employees. The company does prototype machining with small production runs for medical and orthopedic related firms. *Forward Wisconsin's 1992-93 Annual Report.*

CAD-Wood Systems

Formerly known as Homestead Furnishings, this Minnetonka, Minnesota, company moved into a 5,000 square foot building near Amery, which will initially employ 10 workers. An Atlanta trade show generated the lead on this company, which manufactures work hardening centers for physical therapy centers. *Forward Wisconsin's 1992-93 Annual Report.*

Count Quality Inc.

St. Croix Falls requested Forward Wisconsin assistance with this St. Paul, Minnesota, commercial printing firm in 1987. Forward provided a three-state tax comparison, arranged alternative financial session and assisted the community with its proposal. St. Croix Falls succeeded in attracting the company, which created 38 jobs. *Forward Wisconsin's 1988-89 Annual Report.*

CORE Products International

This rapidly growing Vadnais Heights, Minnesota company has constructed a new 28,000 square foot facility in the Osceola Industrial Park that employs 55 to manufacture orthopedic back and neck supports. The project was referred to Forward Wisconsin by the West Central Wisconsin Regional Planning Commission and involved a variety of state agencies and the Osceola Industrial Development Corporation. *Forward Wisconsin's 1993-94 Annual Report.*

Graphics Display Systems, Inc.

This start-up company was formed by Northfield, Minnesota investors to handle short production runs of flexible print circuits. Northern States Power Company and Amery Industrial Development Corporation assembled the package that made the project, and its 10 jobs, possible. *Forward Wisconsin's 1991-92 Annual Report.*

Great Lakes Pacific Transportation

This start-up long-distance trucking company has purchased the former Skippy's Distribution Company of Glendora, California, and is operating out of a 12,000 square foot leased facility in the St. Croix Falls Industrial Park. The company has 18 refrigerated trucks hauling cheese and deli foods. Initial employment of 22 is expected to reach 40 within the first year. *Forward Wisconsin's 1992-93 Annual Report.*

Hallmark Window Company

The City of St. Croix Falls and the Polk/Burnett Electric Cooperative combined to help provide financing for a new 30,000 square foot facility in the St. Croix Industrial Park. The manufacturer of wood and aluminum-clad windows will initially employ 24 with planned expansion to 48 employees within three years. *Forward Wisconsin's 1992-93 Annual Report.*

Halper Corrugated Box Company

Forward Wisconsin's 1993 Twin Cities prospecting trip generated the lead on this Minneapolis corrugated box manufacturer that constructed a \$1.5 million 50,000 square foot facility in St. Croix Falls that employs 35. *Forward Wisconsin's 1994-95 Annual Report.*

Joyner Electroplating

Another project generated through the 1993 Twin Cities prospecting trip, this Brooklyn Park company leased a 3,000 square foot building in Frederic that employs 20. The company will use this expansion primarily for buffing and polishing of electroplated parts. *Forward Wisconsin's 1994-95 Annual Report.*

Kennedy Boats

St. Croix Falls, Wisconsin, has been selected as the new home for the Iowa company's pontoon boat manufacturing facility. The company is operating from a leasing facility in the city while it is operating from a leased facility in the city while it constructs a new 20,000 square foot building that will employ 10. The project began as a direct call from the company to Forward Wisconsin. *Forward Wisconsin's 1994-95 Annual Report.*

Lunde Engineering, Inc.

This start-up company constructed a new manufacturing facility in the Osceola Industrial Park. The company manufactures light-weight, gas-powered ice augers. *Forward Wisconsin's 1991-92 Annual Report.*

Minnesota Precision Plastics Corporation

Forward Wisconsin's 1993 Twin Cities prospecting trip generated the lead on this Wyoming, Minnesota plastic injection molding company that constructed a 24,000 square foot building in the Osceola Industrial Park that employs 45. *Forward Wisconsin's 1993-94 Annual Report.*

Muni Mumm/Lights of the Forest

Muni Mumm is a 10-year-old manufacturer of decorative candles that moved its Menahga, Minnesota, operation to Amery. It shares a 3,000 square foot facility with Lights of the Forest, a start-up company that also manufactures decorative candles. The two operations will initially employ 9 workers. *Forward Wisconsin's 1992-93 Annual Report.*

Nickelson Plastics, Inc.

Nickelson Plastics relocated their business recently from Scandia, Minnesota, to Osceola, Wisconsin, where they acquired an existing 82,000 square foot building. Nickelson manufactures custom vinyl (PVC) dip moldings and coatings to customer parts. The company initially invested \$2.4 million in the relocation and expansion project and will employ approximately 130 people. The Wisconsin Department of Commerce provided \$219,000 in financial assistance in addition to conventional financing for the project. *Forward Wisconsin's 1998-99 Annual Report.*

Nobles Industries, Inc.

This St. Paul, Minnesota, company constructed a 27,000 square foot building in the St. Croix Falls Industrial Park that employed 55 workers manufacturing commercial dryers and other products. *Forward Wisconsin's 1994-95 Annual Report.*

Plastech Corporation

This Rush City, Minnesota, plastic injection molding company has purchased a 12,000 square foot spec building in Amery that was constructed by the Amery Industrial Development Corporation and Northern States Power Company. Initial employment of 50 will ramp up to 200 when full production is reached within two years. The Amery plant provides a "shielding operation" that applies silver and copper conductive coatings to cellular telephone components. The lead was generated at the 1994 International Plastics Expo in Chicago. *Forward Wisconsin's 1994-95 Annual Report.*

Plastech Corporation - Second Expansion

Plastech Corporation is a previous success of Forward Wisconsin in November 1994 (see above). In late 1996, Plastech Corporation decided to close its Albuquerque, New Mexico plant and relocate the operation to Amery. The company has built an 80,000-square-foot plant that does injection molding to replace its previous New Mexico facility. The new Plastech Corporation location employs 200 people and represents an investment of over \$5 million. The Wisconsin Department of Commerce, Northern States Power Company and the City of Amery were all critical participants in the Plastech relocation. The business contacted Forward Wisconsin directly in early 1997. *Forward Wisconsin's 1996-97 Annual Report.*

Principle Fixtures & Millwork, Inc.

Principle Fixtures & Millwork is a manufacturer of custom architectural woodwork and stone fixtures that is relocating from Wyoming, Minnesota. The company was recently approved for \$2.8 million Industrial Revenue Bond financing by the Wisconsin Department of Commerce to construct a 72,000 square foot building in the Village of Osceola Industrial Park. The new facility will be ready for occupancy in fall 1999 and will reach an anticipated employment of 80 people. *Forward Wisconsin's 1998-99 Annual Report.*

Production Machine Parts

This business is a machine shop job shop that relocated from Minneapolis to St. Croix Falls. The three-year old company manufactures parts for many clients including Hartzell Manufacturing and Polaris. The firm leased 3,000 square feet in the St. Croix Falls Industrial Park until it can build its own building. Initial employment was six people. The prospect originated from the 1996 Minnesota prospecting trip. *Forward Wisconsin's 1996-97 Annual Report.*

Progressive Tool & Design

A subsidiary of Hansman Industries in Stillwater, Minnesota constructed a 24,000 square foot facility in Dresser in that initially employed 35. Additional plans called for an expansion to 75,000 square feet. *Forward Wisconsin's 1991-92 Annual Report.*

Ratech Machine Inc and Powersport Aviation Inc.

Ratech Machine contacted Forward Wisconsin in December 1996 for assistance in finding a building. The company has decided to relocate from Marine on St. Croix, Minnesota to Osceola. Over the past two years, Ratech Machine has worked with Forward's economic development partners from the Department of Commerce, the Polk/Burnett Electric Cooperative, and the City of Osceola IDC to develop a new airport industrial park where the company will construct a 30,000 square-foot building. Ratech Machine is a machine job shop that developed several proprietary aviation products that recently led to the acquisition of a new aviation engine company named Powersport Aviation. This new company will manufacture rotary aircraft engines. Ratech and Powersport are expected to employ 25 people initially. *Forward Wisconsin's 1997-98 Annual Report.*

Strauss Knitting Mills, Inc.

Straus Knitting Mills, a manufacturer of knitted trim products headquartered in St. Paul, Minnesota, initiated the contact on a Forward Wisconsin Twin Cities prospecting trip. Forward assisted Strauss in conducting a site search and Frederic was decided as the place for the expansion. Initial employment was 15 with expected growth to reach 35 individuals with the first three years. *Forward Wisconsin's 1987-88 Annual Report.*

U.S. Spring Specialties

U.S. Spring Specialties manufactures custom springs and wire forms for industrial use. The company has relocated from Vadnais Heights, Minnesota to a 40,500-square-foot building in St. Croix Falls, which they purchased. Initial employment will be twenty-five. U.S. Spring Specialties was contacted during Forward Wisconsin's 1996 Minnesota prospecting trip. *Forward Wisconsin's 1997-98 Annual Report.*

Viking Acoustical Corporation

Forward Wisconsin's 1991 Twin Cities prospecting trip generated the lead on this Lakeville, Minnesota, company that is constructing a 32,500 square foot building in St. Croix Falls. Initial employment of 20 will grow to about 80 when the three-phase development that will total 120,000 square foot is completed in two years. *Forward Wisconsin's 1994-95 Annual Report.*

W&S Trucking Company

This 14-year-old long-haul refrigerated trucking company moved its Forest Lake, Minnesota, operation to the St. Croix Industrial Park. The firm constructed a 14,000 square foot building with financial assistance from the Polk/Burnett Electric Cooperative, Impact Seven, and the City of St. Croix Falls. W&S initially employed 49 at its new location. *Forward Wisconsin's 1992-93 Annual Report.*

Wisconsin Automated Assemblers, Inc.

This company planned to purchase a Balsam Lake building to do wire-wrap assembly for printed circuit boards. Initial employment was 10 with plans to employ 85 within the first year. *Forward Wisconsin's 1991-92 Annual Report.*

PORTAGE COUNTY

Donaldson Company

This Bloomington, Minnesota-based manufacturer of pollution controls equipment and filters for heavy duty and transportation equipment have completed expansion projects in both Stevens Point and Baldwin. In Stevens Point, the company undertook a \$3 million project that doubled the size of its plant by adding a 100,000 square feet and added 100 new employees. Forward Wisconsin's involvement with Donaldson Company originated with our International Development Research Company (IDRC) activities. *Forward Wisconsin's 1993-94 Annual Report.*

PRICE COUNTY

John A. Biewer

Biewer, headquartered in St. Clair, Minnesota, has located a sawmill and wood treatment operation that will employ 130 people in Prentice. Forward Wisconsin served as the lead contact on the project, coordinating various efforts, including obtaining information about sites, lumber supply, financing and conducting site tours. *Forward Wisconsin's 1987-88 Annual Report.*

RACINE COUNTY

American Champion Aircraft Corp.

A referral from a Wisconsin broker led to Forward Wisconsin assisting with the expansion of American Champion Aircraft in Rochester. The company will occupy 45,000 square feet and initially employ 60 people. The firm plans to add another 140 employees over the first three years of operation. American Champion Aircraft will invest \$ 750,000 into the project. *Forward Wisconsin's 1989-90 Annual Report.*

American Roller Company

American Roller Company of Bannockburn, Illinois is one of the largest manufacturers of high performance rollers in the United States. The company designs and manufactures a full range of elastomeric, polyurethane, ceramic and metal matrix coverings, as well as electrically heated rollers and composite shafts, cores, cylinders and sleeves. American Roller is a leading supplier to a wide variety of industries including commercial printing, newspaper printing, packaging, sanitary product manufacturing, metal processing and business machine manufacturers. A privately held company, American Roller operates eight strategically located facilities nationwide with over 500 employees. American Roller relocated their corporate headquarters, relocating approximately 8 employees to Union Grove, WI, the site of their R & D Center and administrative offices. *Forward Wisconsin's 2001-02 Annual Report.*

Digital Resources Inc.

A subsidiary of Sipi Metals in Chicago, Digital Resources opened an office in Sturtevant. The copy sales and service center initially employed 15 people. *Forward Wisconsin's 1991-92 Annual Report.*

Eco-Tech

Formerly located in McHenry, IL, Eco-Tech is a manufacturer of plastic lumber using recycled plastics and to date has recycled over 40 million pounds of Wisconsin scrap. As pioneers in the industry of recycled plastic lumber, they are able to combine several types of plastic waste that would otherwise end up in a landfill to benefit both businesses and the environment. Their business is based on the idea of turning post-consumer and industrial plastic waste problems into productive solutions to satisfy customer needs. Eco-Tech has relocated their facility to Burlington and are currently leasing 52,000 square feet of space and employing 30 people. *Forward Wisconsin's 1998-99 Annual Report.*

General Magna Plate

This New Jersey business has expanded its synergistic coatings operation to Racine. The new location will employ 10 to start with and hopes to add another 20 jobs within the first three years. *Forward Wisconsin's 1990-91 Annual Report.*

McLane Food Service

McLane Foodservice, a full-service distributor to the leading quick-service restaurant chains, has purchased 21 acres in Racine County's GrandView Business Park. The firm is building a new 169,000 square-foot food service distribution center with an estimated value of \$8 million to \$10 million. It is estimated that McLane will initially employ 200 people at the new facility. Dry and refrigerated foods will be brought to the center and then trucked to restaurants and convenience stores. McLane Foodservice is a wholly-owned subsidiary of McLane Company and McLane Company is a wholly owned subsidiary of Wal-Mart Stores, Inc. McLane works behind the scenes to supply restaurant chains with everything they need to run their business. The company, based in Carrollton, Texas, has 17 distribution facilities and several support centers throughout the country. *Forward Wisconsin's 2003 Success Company Recognition Ceremony Description.*

P.A. Bergner & Company

This retail store business with a business center in Milwaukee has expanded to Yorkville with a new retail/warehousing operation. The new location will create 150 jobs. *Forward Wisconsin's 1990-91 Annual Report.*

Publications, Inc.

This Lincolnwood, Illinois book publisher has leased 200,000 square feet in Racine's Grandview Business Park for a fulfillment-packaging center. The company publishes children's books; coffee table books and cookbooks will initially employ 60 people. The lead began as an inquiry through *Plants, Sites & Parks* magazine. *Forward Wisconsin's 1995-96 Annual Report.*

Spelna, Inc. (Poclain Hydraulics SA)

This French hydraulic systems manufacturer, Poclain Hydraulics SA has moved its sales, distribution and warehouse operations from Addison, Illinois to the Town of Mount Pleasant in Racine County. The North American headquarters for this company will initially employ 100. *Forward Wisconsin's 1991-92 Annual Report.*

Wisconsin Shoring & Supply

Lee Jansen Sales Company of Crystal Lake, Illinois, has located a small depot and yard in Racine, Wisconsin, operating under the name of Wisconsin Shoring & Supply. The company distributes underground trench shielding and shoring systems, working primarily with municipalities, sewer and water contractors and the DOT on road projects. *Forward Wisconsin's 2000-01 Annual Report.*

ROCK COUNTY

Bio-Systems Corporation

Forward Wisconsin's first "mini" prospecting trip generated the lead on this Rockford, Illinois, company, which doubled its space by leasing 10,000 square feet in Beloit. The company repackages water treatment chemicals and initially employed 15 people. *Forward Wisconsin's 1992-93 Annual Report.*

Cotta Transmission Company LLC

A 90-year-old Rockford, Illinois transmission manufacturer relocated their entire company to Beloit, Wisconsin in late 2000. Established in 1909, Cotta Transmission Company is a leading manufacturer of custom-designed gear boxes for use in heavy equipment such as rock crushers, dredges, oil field equipment, compressors, logging equipment, off-highway equipment farm machinery and more. The new home of Cotta Transmission Company is a 63,000-square-foot BF Goodrich/Fairbanks Morse building in the Water Tower Industrial Park. The relocation brought a staff of 70 skilled manufacturing craftsmen, engineers, sales and administrative personnel. *Forward Wisconsin's 1999-00 Annual Report.*

Easy Hang

This division of Woodstock, Illinois-based Plaspro, Inc., has leased 2,500 square feet in Janesville with three employees assembling and packaging modular hanging strips. The lead was generated through Forward Wisconsin's Chicago prospecting trip. *Forward Wisconsin's 1992-93 Annual Report.*

Lear Seating Corporation

This Livonia, Michigan-based automobile seating supplier has expanded its operation into a 120,000-square-foot facility in Janesville. Initial employment will be 100 with plans to double employment within three years. Forward Wisconsin was contacted by Lear Seating after it responded to a magazine ad highlighting the benefits of locating in Wisconsin. *Forward Wisconsin's 1989-90 Annual Report.*

Save-A-Lot

Save-A-Lot, a St. Louis-based company with more than 900 neighborhood grocery stores has chosen Edgerton, Wisconsin over Roscoe, Illinois, and 35 other sites for a warehouse and distribution center. The major grocery store chain is constructing a \$15-million, 300,000-square-foot facility in the Edgerton Business Park on Highway 51 just off Interstate 90. The new warehouse and distribution center was necessary because Save-A-Lot has doubled its number of stores over the past five years and is expanding rapidly in the upper Midwest. Save-A-Lot grocery stores feature about 12,500 specially selected items and offer savings of up to 40 percent off normal grocery store prices. Construction on the Edgerton facility, which has already begun, will be completed in summer 2002. When everything is completed, the new location will create about 100 jobs. *Forward Wisconsin's 2000-01 Annual Report.*

Scot Forge Company

Forward learned of this company's expansion needs after calling on its Spring Grove, Illinois, corporate headquarters for a courtesy visit during a Chicago prospecting trip. Forward provided comparative data, utility information and labor force statistics that helped the company decide to expand its Clinton iron and steel forging plant. The expansion created 50 new jobs. *Forward Wisconsin's 1988-89 Annual Report.*

Weekes Forest Products-Badger Division

This St. Paul, Minnesota-based manufacturer of value-added softwood products has acquired the assets of a Wisconsin company that was being liquidated and moved its operations into the former Caterpillar plant in Edgerton with 10 employees. *Forward Wisconsin's 1994-95 Annual Report.*

RUSK COUNTY

Allen Bradley

Milwaukee-based Allen Bradley worked with Forward Wisconsin on an expansion of its operations to Ladysmith. The 12,000-square-foot plant will employ 80 people and represents a \$1.3 million investment by the company. Allen Bradley called Forward Wisconsin directly and requested assistance with the project. *Forward Wisconsin's 1989-90 Annual Report.*

ST. CROIX COUNTY

Advanced Manufacturing Technologies

The contact with this business originated from the 1994 Minnesota prospecting trip. The company manufactures PC-based machine vision systems that provide high-speed, accurate inspection of stationary and moving parts. The firm, which relocated from Stillwater, Minnesota to the Hudson Industrial Park, signed a lease for 6,200 feet of space with the ability to expand up to 13,000 square feet and to purchase the building they are located in. Initially, the company employed six people and expects to add over a dozen more in the next two years. *Forward Wisconsin's 1995-96 Annual Report.*

Allied Steel Corporation

Allied Steel Corporation is a start-up company that has leased 9,800 square-feet in the Somerset Industrial Park and started production in June of this year. The business owner, Doug Michalski, had several years' experience working in the family-owned steel fabricating business prior to opening Allied Steel. Mr. Michalski contacted Forward Wisconsin for assistance in locating a building and requested financial resource information in the spring of 1998. The company is expected to employ 6 to 10 people in the first year. *Forward Wisconsin's 1997-98 Annual Report.*

Apostle Fixtures

Apostle Fixtures relocated from Stillwater, Minnesota, to the Town of Hudson Industrial Park where they have constructed a 13,000-square-foot building. The company manufactures wood partition fixtures and displays and employs twenty people. Contact with the business originated from the 1997 Twin Cities prospecting trip. *Forward Wisconsin's 1997-98 Annual Report.*

B & H Machine Company, Inc.

B & H Machine is relocating their general and CNC machining job shop from St. Paul, Minnesota, to Roberts, Wisconsin in St. Croix County. The company will initially invest \$400,000 to build a 10,000 square-foot plant in the Roberts Industrial Park that it will occupy beginning October 1999. B & H Machine expects to employ 10 people and was first contacted as part of the 1998 Twin Cities prospecting trip. *Forward Wisconsin's 1998-99 Annual Report.*

CariTech Incorporated

This St. Paul, Minnesota, manufacturer of carrier tape for computers has moved five employees into a 6,000 square foot space in a new multi-tenant building in the town of Hudson. The company contacted Forward Wisconsin directly. *Forward Wisconsin's 1994-95 Annual Report.*

CRI Recycling Service, Inc.

CRI Recycling Service is a start-up company that is locating in Woodville in a 20,000 square-foot building currently under construction. The business was founded in September 1996 and will be relocating from their St. Paul, Minnesota offices. The company is a service-related business that recycles clay-based sorbents, shop rags, and mats that are used for petroleum absorption purposes. First year employment is expected to be 20 employees. Forward Wisconsin contacted CRI Recycling Service on our 1996 Twin Cities prospecting trip. *Forward Wisconsin's 1997-98 Annual Report.*

Donaldson Company

This Bloomington, Minnesota-based manufacturer of pollution control equipment and filters has selected Baldwin, Wisconsin over sites in several other states for a significant expansion. The company already has a 120,000 square-foot facility in Baldwin that employs nearly 300. Original plans for a 25,000 square foot expansion now reflect a \$4 million project including an 80,000 square foot manufacturing facility and a 20,000 square foot storage building on a new site in the Baldwin Industrial Park. Forward Wisconsin's involvement with Donaldson Company originated from International Development Research Council (IDRC) activities. *Forward Wisconsin's 1994-95 Annual Report.*

Douglas Hanson Company

This converter of synthetic film called Forward Wisconsin and Northern States Power Company for assistance when its expansion plans in Hammond hit a snag. Forward brought together several financial resources and helped mediate a resolution so the company could start up a new polyester coating division. The Hammond expansion created 21 jobs. *Forward Wisconsin's 1988-89 Annual Report.*

Fairest Foods, Inc.

The Village of Baldwin sought Forward Wisconsin assistance while working to attract this Shakopee, Minnesota, deli foods company to an existing Baldwin facility. Forward provided extensive comparative data documenting significant savings in Wisconsin over a Minnesota location. The new Baldwin location created 30 new jobs. *Forward Wisconsin's 1988-89 Annual Report.*

Federal Foam Technologies

This company originally worked with Forward Wisconsin to locate in Ellsworth where they constructed a 75,000 square foot building and created 50 jobs. Subsequently, the company worked with Forward Wisconsin and the Department of Development through a development consultant to locate their second facility in New Richmond. Federal Foam Technologies constructed a 100,000 square foot plant in New Richmond and opened that location for business in April 1995. The business manufactures cellular plastics (foam products) for packaging, bedding, furniture and flotation.

Forward Wisconsin's 1993-94 Annual Report.

Flexoprint

This start-up company is a job contractor business that provides flexible packaging for a variety of products from other companies. Flexoprint is leasing 12,600 square feet of space in the City of Hudson Industrial Park. The firm will create twelve new jobs in the first year and increase to twenty within two years. The City of Hudson, NSP, a local financial institution, and owner equity financed the project. *Forward Wisconsin's 1997-98 Annual Report.*

General Motors

General Motors plans to build a 404,000-square-foot part distribution center and warehouse on a 30-acre site in the St. Croix Business Park in Hudson. The development will bring about 150 high-paying, blue-collar jobs to the northwestern Wisconsin community. The new facility should be operational by early 2005 and it will supply GM dealers with parts. *Forward Wisconsin Western Region Director Report.*

Glen-Kona, Inc.

This is a joint venture between Akona Corporation of Maple Plain, Minnesota and Misty Meadows of Glenwood City, Wisconsin, in creating a new product line. The product is an absorbent sweeping compound, which will be targeted to the residential market. The two companies have started a new corporation that began manufacturing and marketing the compound in January 1998. Glen-Kona will share space in a building owned by Misty Meadows in Glenwood City and will employ three people initially. They expect to employ ten to fifteen persons within two years and to build a 24,000-square-foot building. Forward Wisconsin contacted Akona Corporation as part of its 1997 Minnesota prospecting trip. *Forward Wisconsin's 1997-98 Annual Report.*

Grammer

This Oakdale, Minnesota company is a leading manufacturer of seating systems for tractors, mass transportation vehicles, automobiles and offices. Grammer relocated from Oakdale to Hudson, Wisconsin where they built a 72,000-square-foot manufacturing and distribution center. The initial employment was 22 people with a total of 40 employees expected within a year. *Forward Wisconsin's 2000-01 Annual Report.*

Great Lakes Forge

Great Lakes Forge is a Chicago, Illinois metal fabrication company with a national market including work for the U.S. military. The business is expanding to New Richmond into a 7,000-square-foot facility. The new location will employ five people. The St. Croix County Economic Development Corporation was the source for the lead on the firm. *Forward Wisconsin's 1998-99 Annual Report.*

Hudson Bakery

A 6,200 square foot building in Hudson's St. Croix Ventures Industrial Park is the home for this Lakeville, Minnesota company that make baked goods for distribution in the Twin Cities metro area. The company, which employs 25 in Hudson, contacted Forward Wisconsin in April 1993 to request help finding a FDA-approved building. *Forward Wisconsin's 1993-94 Annual Report.*

Industrial Roofing & Sheet Metal Inc.

This Minneapolis, Minnesota, company contacted Forward Wisconsin directly in 1997 about expanding their business to Roberts, Wisconsin. The firm provides industrial and commercial roofing and will create eighteen new jobs and will build a 30,000-square-foot building in the Roberts Industrial Park. *Forward Wisconsin's 1997-98 Annual Report.*

K-Sun Corporation

K-Sun Corporation, a Stillwater, Minnesota, business, has entered into a development agreement with the Village of Somerset to purchase 4.6 acres of land in the industrial park and commence construction of a 20,000 to 25,000 square-foot building in 1996. This will be phase one of the expansion and the expected initial employment will be 20 jobs. Phase two is anticipated in 3 to 4 years with an additional 30 to 40 jobs. The company manufactures compact tape cartridges and tape. They also market labeling machines in a joint venture with a Japanese company. The lead on K-Sun Corporation originated from the 1991 Twin Cities prospecting trip. *Forward Wisconsin's 1995-96 Annual Report.*

Long-Term Care Group, Inc.

Long-Term Care Group administers long-term care insurance policies for some of the biggest insurance companies in the country. The firm relocated much of their Eden Prairie, Minnesota office and expanded their operation into an 11,000-square-foot office space in Hudson, Wisconsin, where they currently employ 80 people. The company has an option on an additional 10,000 square feet for future expansion with plans to add 40 more employees. *Forward Wisconsin's 1999-00 Annual Report.*

Mathias Die Company

A new division of this South St. Paul firm located in the Hudson Industrial Park for a die cutting and stamping operation. The new 38,000 square foot building will house 38 employees. *Forward Wisconsin's 1992-93 Annual Report.*

Miscellaneous Metal Fabricators

This Hugo, Minnesota company has been in the metal fabrication business since 1972. The company relocated to Somerset where they constructed a 10,000-square-foot building, which opened in May 2002 and expects employment to reach ten within the first year. Miscellaneous Metal Fabricators will manufacture stairways, railings and other light structural products. *Forward Wisconsin's 2001-02 Annual Report.*

Norflex, Inc.

The two owners of this start-up plastic film company constructed a new 28,000 square foot building in Hudson employing 28 after selling their 250-employee plastics firm in Cottage Grove, Minnesota. The Department of Transportation provided assistance through its Transportation Economic Assistance program. *Forward Wisconsin's 1993-94 Annual Report.*

Passé Engineering

This Spring Lake Park, Minnesota company opened a 1,000-square-foot Hudson office in the spring of 2002. Passé Engineering is a group of professional civil engineers, registered land surveyors and technicians who have provided consulting services to western Wisconsin over the past nine years. The new Hudson location will be adding professional engineering staff to better serve their Wisconsin clients. *Forward Wisconsin 2001-02 Annual Report.*

Poly-Cam Inc.

This Blaine, Minnesota, company relocated to Roberts, Wisconsin and built a 17,000-square-foot building in the Roberts Industrial Park. Poly-Cam Inc., which was established in 1990, manufactures metal pipe couplings for floor heating systems. The company will employ 18 people. *Forward Wisconsin's 1999-00 Annual Report.*

Star Pattern Works, Inc.

Forward's 1992 Twin Cities prospecting trip generated the lead on this St. Paul company that manufactures wood and metal patterns for the foundry and plastics industries. The company constructed a 7,500 square foot building in the Village of Hammond Industrial Park, and initially employed 13 workers. *Forward Wisconsin's 1992-93 Annual Report.*

Stillwater Metals Inc./CD Systems

These two Stillwater, Minnesota company, owned by Deborah & Tom Morken, have moved into a new 24,500 square foot facility in the Somerset Industrial Park with 30 employees. Stillwater Metals does custom metal fabrication and engineering; CD Systems does custom designing of architectural metal work. The lead was generated through the 1991 Twin Cities prospecting trip. *Forward Wisconsin's 1994-95 Annual Report.*

Thompson Casket Company, Inc.

This Hastings, Minnesota company is leasing a 30,000 square foot building in north Hudson and employs 14. The company contacted Forward Wisconsin directly and requested assistance. *Forward Wisconsin's 1994-95 Annual Report.*

Top Drawers

A 2,000 square foot facility in the Hudson Industrial Park is the home for an expansion of this Santa Barbara, California, manufacturer of infant and toddler clothing. Initial employment was 6 with plans to expand to 25 during the first year. The company responded to a Forward Wisconsin advertisement in Corporate Report Minnesota. *Forward Wisconsin's 1992-93 Annual Report.*

ViXX Converting Inc.

ViXX Converting is a start-up business from Minnesota that will locate in Hudson. The firm, which does custom paper cutting, is investing \$800,000 in a 26,000-square-foot facility that will employ seven people initially. ViXX Converting will take jumbo rolls of fine printing paper from mills and cut the paper into sheets or smaller rolls for printing companies in the region. *Forward Wisconsin's 1998-99 Annual Report.*

Wiseway Motor Freight Inc.

This privately owned company relocated from Minneapolis to Hudson in the summer of 1996. Wiseway operates a consolidation distribution company to warehouse and distribute furniture to over 3,000 retailers in a four-state area. The business occupies a 53,000 square foot building in the Hudson Industrial Park and employs 130 people. Forward Wisconsin had an initial contact with this company through a Twin Cities real estate agent. *Forward Wisconsin's 1996-97 Annual Report.*

Woolford Engineering

Woolford Engineering is a precision machine shop that manufactures dies for decorative masonry block as well as precision computer components. The company is relocating from White Bear Lake, Minnesota to Hudson, Wisconsin and is building a 20,000 square-foot facility. Woolford Engineering expects to employ thirty-eight people within two years. The firm was first contacted during the 1995 Forward Wisconsin Twin Cities prospecting trip. *Forward Wisconsin 1997-98 Annual Report.*

SAUK COUNTY

Addison Machine Engineering

Addison Machine Engineering of Addison, Illinois is a manufacturer of special dies and industrial molds, and steel and iron tube mills; and also wholesales machine tools and accessories. They relocated their corporate headquarters from Addison to their manufacturing site in Reedsburg, relocating approximately 6 employees and hiring an additional 8 to 10 people. Total employment in Reedsburg is approximately 60 people. *Forward Wisconsin's 2001-02 Annual Report.*

Coil & Transformer Engineering

This Woodstock, Illinois company is constructing a 10,000 square foot manufacturing facility in Reedsburg that will employ 18. The project originated as a referral from the Waukesha County Economic Development Corporation. *Forward Wisconsin's 1994-95 Annual Report.*

Lands' End Inc.

Forward Wisconsin has helped convince this Dodgeville, Wisconsin mail order catalog company to expand in Reedsburg, Wisconsin as opposed to Iowa. The new location will initially employ 300 people and will add several hundred employees over the coming years. *Forward Wisconsin's 1990-91 Annual Report.*

Toro Company

The Toro Company, a Minneapolis-based manufacturer of lawn mowers and snow throwers, has leased a 227,568 square foot facility in Baraboo for a distribution center. Twenty-two employees handle the distribution center's products that include commercial turf care products made at Toro's 450-employee assembly plant in Tomah. The project originated with a call to Forward from a commercial realtor. *Forward Wisconsin's 1993-94 Annual Report.*

Zinga Industries

Zinga Industries, an Itasca, Illinois-based company, has expanded its automotive accessories operation to Reedsburg. Initial employment will be 60 people with plans to expand to over 100 in the coming years. *Forward Wisconsin's 1990-91 Annual Report.*

SHEBOYGAN COUNTY

Capaul Corporation

This Plainfield, Illinois company has constructed a \$1.5 million, 76,000 square foot facility in Plymouth that employs 65 to make acoustical ceiling tiles and wall panels. A planned addition will double the size of the facility in the near future. The lead was generated through Forward Wisconsin's 1993 Chicago prospecting trip. *Forward Wisconsin's 1994-95 Annual Report.*

TREMPEALEAU COUNTY

Ashley Furniture Industries

Forward's involvement with the expansion of this major furniture manufacturer began as a request for assistance in preparing a community proposal. Forward also served as a liaison between various parties in an effort to retain the company in Wisconsin. Ashley Furniture decided to expand on its existing sites in Arcadia and Whitehall creating 400 jobs. *Forward Wisconsin's 1988-89 Annual Report.*

West Wood, Inc.

Local investors in Osseo became partners with Jorgenson Furniture Design of Granite Falls, Minnesota to form West Wood, Inc., a new bedroom furniture manufacturer. The company employed 20 in its first year of operation in a 9,000 square foot Osseo building. This project originated with a call from a company who read about Forward Wisconsin in the Minneapolis Tribune. *Forward Wisconsin's 1991-92 Annual Report.*

VERNON COUNTY

Mike's Cut Stock

This company moved its New Albin, Iowa, pallet and wooden crate manufacturing operation to De Soto and established an initial workforce of 15. The project was initiated by a referral from the Department of Natural Resources. *Forward Wisconsin's 1991-92 Annual Report.*

WALWORTH COUNTY

Advanced Packaging Corporation

This New Hope, Minnesota business has expanded to East Troy into 60,000 square feet of space. The firm will employ 75 people during its first year with plans to double its employment during the first three years of operation. Forward Wisconsin contacted Advance Packaging during its Minnesota prospecting trip. *Forward Wisconsin's 1989-90 Annual Report.*

Albert Trostle Packing Ltd.

Wisconsin Power & Light Company requested Forward's assistance to help find an expansion site for this plastic seal manufacturer from Lake Geneva. Forward conducted a site search for the company that included five locations. The company settled on Whitewater and located a facility there that employs 60 people. *Forward Wisconsin's 1988-89 Annual Report.*

ARTE, Inc.

ARTE, Incorporated (or American Research and Technology Exchange) relocated its Lake Forest, Illinois office to Williams Bay and employs 5 people. The company is a distributor and exporter of analytical instruments with the majority of their sales in Europe. Forward Wisconsin learned of ARTE's expansion plans during a visit on our March 1996 Chicago prospecting trip. *Forward Wisconsin's 1996-97 Annual Report.*

Chemtool

Chemtool of Crystal Lake, Illinois has found a home in Elkhorn and expects to create as many as 80 new jobs by the spring of 2005. The manufacturer of industrial solvents, cleaners and lubricants will occupy the old Snap-On Tools building. The company has closed on the 60,000-square-foot building and its surrounding 23 acres. The firm plans to move part of its distribution business into its new Elkhorn facility as well as some of its administrative operations. *Forward Wisconsin Eastern Region Director Report.*

Diemode Tool, Inc.

This Algonquin, Illinois company has constructed a 13,344 square foot building on one acre of land in Genoa City where 11 employees manufacture custom metal stampings. Forward Wisconsin's 1996 Chicago prospecting trip generated this lead. *Forward Wisconsin's 1995-96 Annual Report.*

Forgings & Stampings

This Rockford, Illinois company contacted Forward Wisconsin for assistance in locating a satellite facility in southern Wisconsin. The 74-year-old, family-owned company constructed a 15,000 square foot plant in Delavan that will initially employ ten. *Forward Wisconsin's 1993-94 Annual Report.*

Hawthorn Melody

Forward Wisconsin worked with the City of Whitewater to convince the new Illinois owners of this Whitewater dairy plant to move its corporate headquarters to Wisconsin from Schaumburg, Illinois. *Forward Wisconsin's 1991-92 Annual Report.*

Hygieneering, Inc.

Hygieneering, Inc. of Willowbrook, Illinois, is a full service industrial hygiene, safety and environmental engineering consulting, testing and training firm serving the environmental health and safety needs of companies throughout the United States. They expanded their operations by opening a small one-person office in Lake Geneva, WI. *Forward Wisconsin's 1999-00 Annual Report.*

Lange Custom Woodworking, Inc.

This Elmhurst, Illinois, wood furniture manufacturer has purchased a 6,000-square-foot facility near Lake Geneva, which will employ 10 people. The company responded to Forward Wisconsin's advertisement in *Crain's Chicago Business*. *Forward Wisconsin's 1992-93 Annual Report*.

Professional Power Products, Inc.

Professional Power Products from Harvard, Illinois, now has a new Wisconsin home. The company is occupying a 68,000-square-foot building in Darien, Wisconsin. Professional Power Products employs 30 people that produce electrical power generation equipment for the entire power industry. The company's electrical switchgear and control products are found around the world in all types of applications including offshore oil and gas platforms, hospitals and office buildings. *Forward Wisconsin's 2001-02 Annual Report*.

Quality Panels, Inc.

Quality Panels was started in September 1996 in a 3,000-square-foot leased facility in Spring Grove, Illinois. Within one year, they expanded into 6,000-square-feet and two years ago, they continued their growth by moving into a 10,000-square-foot space. They are now moving to Genoa City, Wisconsin into their own 32,000-square-foot building and will bring 20 engineers, AutoCad support and office personnel with them. In the next three years, Quality Panels plans to add 15 more employees in Genoa City. *Forward Wisconsin's 2000-01 Annual Report*.

R & L Spring Company

R & L Spring Company of Harvard, Illinois combined its Harvard headquarter operation with two plants in Woodstock, Illinois into a new 90,000-square-foot facility in Lake Geneva. The company manufactures precision wire springs from its new operation in the Lake Geneva Business Park. The firm employs 78 people there and invested over \$ 3.5 million in the plant. Forward Wisconsin first visited with the company during its 1996 Chicago prospecting trip. *Forward Wisconsin's 1996-97 Annual Report*.

Technical Building Components

This Sugar Grove, Illinois, company is constructing a 50,000 square foot plant in Lake Delavan to manufacture building components for pre-engineered metal and masonry buildings. *Forward Wisconsin's 1991-92 Annual Report*.

WASHINGTON COUNTY

C-Tech Systems

This division of Medalist Industries, Inc., Eden Prairie, Minnesota, has expanded its operations with a 9,000-square-foot distribution/warehousing facility in West Bend. This just-in-time distributor of industrial fasteners employs five workers and expects to expand to 24,000 square feet in the near future. *Forward Wisconsin's 1992-93 Annual Report.*

Geib Enterprises

The West Bend Industrial Park is the new home of this Morton Grove, Illinois, plastic injection molding company, which initially created 20 jobs. The West Bend Economic Development Corporation was the lead agency, with Wisconsin Electric Power Company providing support. *Forward Wisconsin's 1991-92 Annual Report.*

Schmidt Laboratories

A referral from a Wisconsin CPA firm resulted in this St. Cloud, Minnesota, company establishing a 5,000 lens-cutting facility in Germantown. The new operation initially employed eight people. *Forward Wisconsin's 1994-95 Annual Report.*

Vanguard Composites

Forward Wisconsin, the city of West Bend and Midwest Express Airlines combined resources to convince this Rancho Cordova, California, company to establish a 4,500-square-foot facility in the West Bend Industrial Park. The company's 25 employees manufacture thermoplastic prepegs for high-strength, lightweight applications. *Forward Wisconsin's 1992-93 Annual Report.*

WAUKESHA COUNTY

Bevco Precision Manufacturing

Forward Wisconsin's 1986 Chicago prospecting trip generated the lead on this Evanston, Illinois manufacturer of industrial furniture that has established a sales office in Pewaukee with four employees. The Department of Development, Wisconsin Electric Power Company and the Waukesha County Economic Development Corporation continue to work with the company on a location for its manufacturing operation. *Forward Wisconsin's 1993-94 Annual Report.*

Central Ink Corporation

This West Chicago, Illinois, company has expanded into Wisconsin by opening a small printing facility in Menomonee Falls. The company expects to employ 20 production and sales people. *Forward Wisconsin's 1991-92 Annual Report.*

Charles Equipment Company

Forward Wisconsin's advertisement in the *Chicago Tribune* generated the lead on this Addison, Illinois, company that will open a 2,500-square-foot branch plant in Pewaukee with four employees. *Forward Wisconsin's 1992-93 Annual Report.*

Dairy Touch Flavors

This new company has established a 7,400 square foot facility in Waukesha. Dairy Touch Flavors conducts research and development as well as production of flavors for the dairy industry. *Forward Wisconsin's 1991-92 Annual Report.*

EMP, Inc.

This New Berlin electrical instruments manufacturer contacted Forward Wisconsin for assistance in relocating to Wisconsin a California company it had purchased. Forward conducted a site search and helped locate Spanish-speaking employees. The relocated business created 30 additional jobs. *Forward Wisconsin's 1988-89 Annual Report.*

Griffiths Corp.

Griffiths Corp., a Minneapolis-based business, has expanded into a 33,068-square-foot building in Menomonee Falls. Initial employment will be 15 with plans to expand employment to 50 within three years. *Forward Wisconsin's 1989-90 Annual Report.*

K-Tech, Inc.

This company leased a 5,000 square foot facility in Pewaukee. A plastic injection molding company that manufactures prototypes for the auto industry, K-Tech is a spin-off from a plant in Schaumburg, Illinois. It will initially employ 15 people. *Forward Wisconsin's 1991-92 Annual Report.*

Metech, Incorporated

A supplier of materials and technology for the electronics industry, Metech has opened its Midwest Customer Service and Resistor Technology Laboratory in Pewaukee with five employees. Metech, with corporate headquarters in Elverson, Pennsylvania, has facilities throughout the U.S., Great Britain and the Far East. *Forward Wisconsin's 1992-93 Annual Report.*

Pentagon (Karman Huf Tool)

This referral from a Milwaukee site consultant concluded with a joint venture between a Germantown company and a German firm after considering sites in Latin America, Florida and Wisconsin. *Forward Wisconsin's 1991-92 Annual Report.*

Pyrotek, Inc.

To be closer to its Wisconsin customers, this Fort Wayne, Indiana manufacturer of ceramic materials for foundries established a 5,000 square foot facility in Pewaukee that initially employed five. *Forward Wisconsin's 1994-95 Annual Report.*

Select Creations, Inc.

This sports equipment manufacturer has established an office in Milwaukee and a 3,000-square-foot production facility in Pewaukee with five employees. *Forward Wisconsin's 1992-93 Annual Report.*

Sparkling Spring Water Co.

This Vernon Hills, Illinois bottled water company has expanded into 10,000 square feet of leased space in Sussex. The space is being utilized as a distribution operation that employs ten people. Forward Wisconsin was contacted by the business after it saw an ad in the *Chicago Tribune*. *Forward Wisconsin's 1996-97 Annual Report.*

WAUPACA COUNTY

Dana - Brake Parts, Inc.

Dana - Brake Parts located on 10 acres in the City of Waupaca's Industrial Park into a 41,000-square-foot manufacturing facility that will initially employ 30 people. The plant represents the first of a four-phase plan ultimately designed to cover a 200,000-square-foot manufacturing and office building. The Brake Parts Division of Toledo, Ohio's Dana Corporation is North America's largest manufacturer and marketer of replacement automotive and light truck brake components for both domestic and imported vehicles. Currently, the Waupaca plant is under contract to supply 2.4 million machined front and rear rotors annually for Dodge Ram, Dakota and Durango trucks. *Forward Wisconsin's 2000-01 Annual Report.*

WINNEBAGO COUNTY

Armstrong-Blum Mfg. Co.

Armstrong-Blum Mfg. Co. has been designing and manufacturing quality metal cutting saws for over 99 years. In the late 1970's the company built an assembly plant in Oshkosh and subsequently moved the rest of their manufacturing from the City of Chicago to Oshkosh. In a complete consolidation effort, Armstrong-Blum is now relocating their corporate headquarters from Mount Prospect, IL to Oshkosh, where approximately 4 to 6 employees will be relocated by the end of July 2003. . *Forward Wisconsin's 2003 Success Company Recognition Ceremony Description.*

Color Converting Industries

Forward Wisconsin's direct mail program generated the initial lead on this Des Moines, Iowa, company that manufactures water-based printing inks. The company purchased a 16,800 square foot building in Neenah, which is currently being used as a distribution center. Fifteen workers will be employed initially. *Forward Wisconsin's 1991-92 Annual Report.*

F.N Sheppard & Company

A response to our ad in *Expansion Management* magazine generated the lead on this Erlanger, Kentucky fabricating and belting specialties company that has established a branch office in Oshkosh employing five. Chamco and the Department of Development played key roles in the project. F.N. Sheppard has plans to expand its operation soon. *Forward Wisconsin's 1993-94 Annual Report.*

Guardian Products, Inc.

During its 1993 California prospecting trip, Forward Wisconsin visited the headquarters of this North Hollywood, California company and learned of potential expansion plans. Through the efforts of Chamco and the Department of Development, the company decided to expand from its 15,000 square foot Oshkosh facility into a 60,000 square foot building and increase its employment from 60 to 100 people. *Forward Wisconsin's 1993-94 Annual Report.*

Kimberly-Clark Corporation

Texas-based Kimberly Clark Corporation will construct another Wisconsin facility -- a \$90 million feminine-care product plant in Neenah. The 260,000 square foot facility will employ more than 300 and have a \$ 9 million payroll. *Forward Wisconsin's 1991-92 Annual Report.*

WOOD COUNTY

U.C. Coatings Corporation

Forward Wisconsin's participation in the 1991 Woodworking Machinery & Furniture Supply Fair in Anaheim, California, generated the lead on this Buffalo, New York, firm. U.C. Coatings has set up a sales and distribution facility in a Wisconsin Rapids industrial mall with 8 employees serving a five-state area. *Forward Wisconsin's 1992-93 Annual Report.*

SUCCESSFUL PROJECTS LOCATION MAP

Number of Projects by County Location - FY 1987 to FY 2004
280 Total Projects

